



March 1, 2024

**NOTICE OF VIOLATION
AND REQUEST FOR IMPOSITION OF
10-DAY LICENSE SUSPENSION**

Kalsada LLC
d/b/a Kalsada
1668 Selby Avenue
St. Paul, MN 55104
Attn: John Occhiato

RE: Liquor-Outdoor Service Area (Sidewalk), Liquor On Sale – Sunday, and Liquor On Sale – 100 Seats or less licenses held by Kalsada LLC d/b/a Kalsada for the premises located at 1668 Selby Avenue in Saint Paul.
License ID #: 20220000012

Dear Licensee:

The Department of Safety and Inspections ("Department") has recommended adverse action and the imposition of a 10 day suspension against the Liquor-Outdoor Service Area (Sidewalk), Liquor On Sale – Sunday, and Liquor On Sale – 100 Seats or less licenses held by Kalsada LLC ("Licensee") herein for the premises known as Kalsada located at 21668 Selby Avenue (Licensed Premises").

Saint Paul Legislative Code §310.01, defines Adverse Action as:

"the revocation or suspension of a license, the imposition of conditions upon a license, the denial of an application for the grant, issuance or renewal of a license, the imposition of a fine, the assessment of the costs of a contested hearing, and any other disciplinary or unfavorable action taken with respect to a license, licensee, or applicant for a license. Adverse action includes any of the foregoing directed at one (1) or more licenses held by a licensee at any location in the city. Adverse action also includes disapproval of licenses issued by the state under statutory provisions which permit the governing body to disapprove the issuance of the license."

Saint Paul Legislative Code §310.04 (b) sets forth a variety of reasons on which adverse action may be based. §310.04 (b)(6) allows for adverse action when a licensee has violated or performed any act which is a violation of any of the provisions of these chapters or of any statute, ordinance or regulation reasonably related to the licensed activity.

Saint Paul Legislative Code § 409.065 requires that liquor liability coverage be maintained. It states:



No license under this chapter may be issued, maintained or renewed unless the licensee or applicant therefor complies with the insurance requirements imposed by Minn. Stat. § 340A.409. Such insurance coverage must comply with the requirements of Minn. Stat. § 340A.409 and Chapters 7 and 8 of this Legislative Code.

Minnesota Statute § 340A.409, subd. 1(a), states:

No retail license may be issued, maintained or renewed unless the applicant demonstrates proof of financial responsibility with regard to liability imposed by section 340A.801.

The presumptive Penalty for failure to maintain liquor liability coverage is a 10-day suspension:

Saint Paul Legislative Code §310.03 (m)(2)(13) provides for a presumptive penalty of 10-day suspension for a first violation for failing to comply with statutory, and ordinance requirements for liability insurance.

Factual Basis for Adverse Action:

Management Agreement not submitted properly:

Saint Paul Legislative Code §409.10 states,

A license issued under this chapter is a privilege accorded to the licensee to engage in all the lawful activities permitted thereunder and is neither property nor a property right. Such license may not be leased, assigned, pledged, mortgaged or liened. An agreement providing for management of the licensed business or premises (or any part thereof) must be reduced to writing, executed by the parties thereto and filed within ten (10) days after its execution in the department of safety and inspections, together with the new license application. The management agreement is not effective until it has been approved in writing by the department of safety and inspections and will remain in effect only while the new license application is pending. Failure to reduce a management agreement to writing, and failure to file the same with the director as required above, each constitute separate grounds for adverse action. The licensee notwithstanding a management agreement remains fully responsible for the licensed business and/or premises, as well as the conduct of all employees, managers and agents in accordance with sections 310.14 and 409.12 of the Code.



Saint Paul Legislative Code §310.03 (m)(1)(1) provides for a presumptive penalty of \$500 for a first violation of a provision of the legislative code related to the licensed activity.

Factual Basis for failure to submit the required documents:

On October 12, 2023, Kalsada LLC and Pauly's of St. Paul LLC executed a management agreement (attached). Under the management agreement, Kalsada appointed Pauly's as its manager of the business operations until the City granted or denied Pauly's liquor license application.

On November 27, 2023, the Department of Safety and Inspections (the "Department") learned from a news article that Pauly's opened November 15, 2023, and that Pauly's was serving alcohol.

The Department began an investigation which revealed that no license applications were submitted by Pauly's to facilitate a change of ownership from Kalsada to Pauly's.

On December 1, 2023, the Department contacted Kalsada and Pauly's to investigate and requested the management agreement and a certificate of liquor liability insurance (COI).

On December 6, 2023, the Department contacted Pauly's to determine why no applications had been submitted; Pauly's owner, Mr. Kasel, submitted an application that same day.

Factual Basis for failure to maintain liquor liability coverage:

The Department's investigation showed that on October 13, 2023, Kalsada (owned by John Occhiato) canceled the liquor liability insurance for the Licensed Premises.

On October 22, 2023, October 29, 2023, and November 5, 2023, Pauly's was open for soft opening events where alcohol was sold to patrons.

On November 9, 2023, Pauly's acquired its own liquor liability insurance for its grand opening on November 15, 2023. However, from October 13, 2023, to November 8, 2023, Pauly's did not have insurance, and Pauly's, under Kalsada's liquor license, sold alcohol to patrons on three different occasions.

Adverse Action Recommendation:

While the Department could recommend two different penalties for the separate violations. The Department will only recommend the presumptive penalty of a 10-day suspension.



You have four (3) options to proceed:

1. If you do not contest the imposition of the proposed adverse action, you may do nothing. If I have not heard from you by **March 11, 2024**, I will presume that you have chosen not to contest the proposed adverse action and the matter will be placed on the City Council Consent agenda for approval of the proposed remedy.
2. If you wish to admit the facts but you contest the penalty. you may have a public hearing before the Saint Paul City Council. You will need to send me a letter with a statement admitting to the facts and requesting a public hearing. I will need to receive your letter by **March 11, 2024**. The matter will then be scheduled before the City Council to determine whether to suspend your licenses for ten (10) days. You will have an opportunity to appear before the Council and make a statement on your own behalf.
3. If you dispute the facts outlined above, you may request a hearing before an Administrative Law Judge (ALJ). You will need to send me a letter disputing the facts and requesting an administrative hearing no later than **March 11, 2024**. At that hearing both you and the City will appear and present witnesses, evidence and cross-examine each other's witnesses. After receipt of the ALJ's report (usually within 30 days), a public hearing will need to be scheduled. At that time, the City Council will decide whether to adopt, modify or reject the ALJ's report and recommendation.

Please note: If you choose an administrative hearing, the Department of Safety and Inspections reserves the right to request that City Council impose the costs of the administrative hearing per Saint Paul Legislative Code § 310.03 (k).

If you have not contacted me by March 11, 2024, I will assume that you do not contest the ten (10) day suspension of your licenses. In that case, the matter will be placed on the City Council Consent Agenda for approval of the recommended penalty.

If you have questions about these options, please contact my law clerk Alan Tellez Berkowitz at alan.tellez.berkowitz@ci.stpaul.mn.us.

Sincerely,

Therese Skarda
Assistant City Attorney
License No. 0240989



SAINT PAUL
CITY ATTORNEY

OFFICE OF THE CITY ATTORNEY
LYNDSEY M. OLSON, CITY ATTORNEY

Civil Division, 15 Kellogg Blvd. West, 400 City Hall
Saint Paul, MN 55102
Tel: 651-266-8710 | Fax: 651-298-5619

Cc: John Occhiato, 212 Ann Street, Saint Paul, MN 55102
1668 Selby LLC, 1564 Selby Ave Ste. 9, Saint Paul, MN 55104
Leah Timberlake Sullivan, Executive Director, 1821 University Ave. W., Suite 308, St. Paul, MN 55104

Attachments: Department's Official Timeline of events
December 12, 2023, Email Screenshots from CISR to Erik Thompson
License Group Comments Text Screenshots
Society Insurance – Cancellation Notice
Certificate of Liability Insurance for 1668 Selby Ave., St. Paul, MN 55104
December 4, 2023, Email Screenshots from Joe Kasel to Ross Haddow
October 12, 2023, Management Agreement
January 8, 2024, letter from DSI to Mr. John Occhiato
Pauly's of St. Paul, LLC – October – November, 2023, Account Quick Report
Pauly's sales summary for October 1, 2023 – October 31, 2023
Pauly's sales summary for November 1, 2023 – November 30, 2023



1668 Selby Avenue
Change of Ownership - Kalsada Restaurant to Pauly's Bar and Grill
Liquor Liability Insurance Issue - Automatic License Termination

Licensing Manager - Eric Hudak
12-13-2023

October 12, 2023 – Kalsada and Pauly's enter into [management agreement](#) which in part states:

- Pauly's has applied for the "same licenses as Seller" currently holds.
- Kalsada shall continue to maintain insurance required to operate establishment.
- Kalsada is ultimately responsible for the operation under existing license.

November 27, 2023 – DSI learns from [news article](#) that Pauly's opened November 15, 2023 and is serving alcohol. DSI investigation reveals no license applications submitted by Pauly's to facilitate change of ownership.

December 1, 2023 – DSI contacts Kalsada and Pauly's to investigate and requests above-mentioned management agreement [and certificate of liquor liability insurance](#) (COLI) which is deemed invalid as the name of the insured is not the recognized current license holder.

December 6, 2023 – DSI contacts Joe Kasel, Pauly's owner, to determine why no applications have been submitted and to advise that MN AGE has been notified of the situation. Kasel submits application packet later the same day. Applications are currently being processed and, assuming satisfaction of all associated requirements and no public objection, could be approved by Council as soon **XX/XX/XXXX**.

December 11, 2023 – DSI requests COLI from Kalsada and is told the insurance was cancelled. Required notice was not given to DSI. Subsequent DSI request produces [cancellation notice](#) indicating insurance was cancelled October 13, 2023 – one day after parties enter into management agreement.

Ross Haddow

From: Pam Mortenson <pmortenson@maguireagency.com>
Sent: Tuesday, December 12, 2023 2:27 PM
To: Erik Thompson
Cc: Ross Haddow
Subject: RE: Insurance for 1668 Selby Ave- Kalsada
Attachments: 101323 Liquor Cancellation.pdf

Think Before You Click: This email originated outside our organization.

Good Afternoon Ross:

Yes, the policies were cancelled effective 10/13/23 – see attached.
Society Insurance should have sent NOC directly to City of St Paul as you are listed on the policy.
Although, I see the address they have on the policy is 15 Kellogg Blvd W, Suite 700, St Paul, MN 55102 and not the address listed below under your name.

Please let me know if you have any questions.

Thank you,



Pam Mortenson, CISR

Account Manager

1970 Oakcrest Avenue Suite #300, Roseville, MN 55113
Direct: 651.635.2759 | Main: 651.638.9100 | Fax: 651.638.9762
www.maguireagency.com

A Refreshingly Different Insurance Experience

From: Erik Thompson <ETHompson@maguireagency.com>
Sent: Tuesday, December 12, 2023 10:19 AM
To: Pam Mortenson <pmortenson@maguireagency.com>
Cc: ross.haddow@ci.stpaul.mn.us
Subject: FW: Insurance for 1668 Selby Ave- Kalsada

Hi Pam,

See below. Will you please respond to Ross as time allows.

Thanks,

Erik



Erik Thompson, CPCU, CIC
Vice President - Commercial Advisor

1970 Oakcrest Avenue Suite #300, Roseville, MN 55113
Direct: 651.635.2756 | Main: 651.638.9100 | Fax: 651.638.9762
www.maguireagency.com

A Refreshingly Different Insurance Experience

From: Ross Haddow <ross.haddow@ci.stpaul.mn.us>
Sent: Tuesday, December 12, 2023 8:43 AM
To: Erik Thompson <ETHompson@maguireagency.com>
Subject: Insurance for 1668 Selby Ave- Kalsada

Hello,

It was brought to my attention that Policy #LL22001058 for 1668 Selby Ave dba Kalsada's has been cancelled. Can you please let me know what the date of cancellation was? I also believe that the City of St. Paul should have been notified of this cancellation, but I have not seen anything come my way.

Thank you,
Ross



SAINT PAUL
MINNESOTA

Ross Haddow
Project Facilitator
Pronouns: He/Him/His
Department of Safety and Inspections
375 Jackson St.
Suite #220
Saint Paul, MN 55101
P: 651-266-9143
Ross.Haddow@ci.stpaul.mn.us
www.StPaul.gov
[Business Licenses And Permits | Saint Paul Minnesota \(stpaul.gov\)](http://www.StPaul.gov)

Licensee: KALSADA LLC

DBA: KALSADA

License #: 20220000012

12/08/2023 Email to RJH for follow-up to resolve possible operation by another party under this license without informing DSI or receiving prior written authorization. NOTE: licensee has another application pending at 180 Grand Ave. JWF

11/28/2023 Per Tom Ferrara possible business closure in Sept. 2023 and change in ownership. Follow-up required. TF/jwf

03/29/2022 No obj. to lic. notice per Nhia Vang's office, Leg. Hrg. Officer. JWF

02/28/2022 Letter sent unmet requirements (fire, source funds, MDH, liq. manual, tax returns, COI). Recheck after public notice ends 03/25/2022. JWF

02/16/2022 Council resolution #22-174 approves license with 45-day waiver. JWF

2/4/2022 Sent to the CAO for CC app approval JNV

02/03/2022 Lic. notice sent, 83M/35EM, response date 03/25/2022. To JNV for processing of 45-day waiver CC lic. approval. JWF

01/21/2022 To Ross and Eric for review for public notice. App on Ross' chair. JWF

1/11/2022 Applicant overpaid \$2,649.00 for the license application. He will be in tomorrow to submit a check in the correct amount of \$5,205.00. LKK

CANCELLATION NOTICE

NAMED INSURED AND MAILING ADDRESS

Kalsada LLC
DBA: Kalsada
1668 Selby Ave
Saint Paul, MN 55104-6149

AGENCY AND MAILING ADDRESS

60008008
Maguire Agency Inc.
1970 Oakcrest Ave. Ste. 300
Roseville, MN 55113

| Account Number | Policy Number | Policy Type | Policy Effective Date | Cancellation Effective Date |
|----------------|---------------|------------------|-----------------------|-----------------------------|
| 2000002985 | LL10005846 | Liquor Liability | 03/29/2023 | 10/13/2023 12:00 AM |

Cancellation

You are hereby notified in accordance with the terms and conditions of the above mentioned policy, and in accordance with law, that your insurance will cease at and from the hour and date mentioned above. For information concerning premium adjustment, if any, and replacement insurance, please refer to the "**Premium Adjustment**" and "**Important Notices**" sections below.

Reason for Cancellation: Out of business/sold - N/A.

Premium Adjustment

Unearned premium will be returned in accordance with Minnesota law and the terms of this policy.

Important Notices

Replacement Insurance Information: You have been notified herewith that this Company will no longer be carrying your insurance. If you wish to replace your policy you should make an effort to obtain insurance through another insurance company.

If you wish to contact the OFFICE OF THE COMMISSIONER OF INSURANCE, a state agency which enforces Minnesota's insurance laws to file a complaint, you can contact the OFFICE OF THE COMMISSIONER OF INSURANCE by writing to: Office of the Commissioner of Insurance, Minnesota Department of Commerce, 85 7th Place, Suite 280, St. Paul, Minnesota 55101-2198; or you can call 1-651-539-1500 or email: consumer.protection@state.mn.us to request a complaint form.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/9/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| | | | |
|--------------------------|--|--|------------------------------------|
| PRODUCER | | CONTACT NAME: Denise Motz | |
| WIESSNER AGENCY | | PHONE (A/C, No, Ext): (651) 222-6123 | FAX (A/C, No): 651 222-0490 |
| 640 S. Smith Ave | | E-MAIL ADDRESS: DENISE@WIESSNERAGENCY.COM | |
| St. Paul MN 55107 | | INSURER(S) AFFORDING COVERAGE | |
| | | INSURER A: AUTO OWNERS INS CO | |
| | | INSURER B: Mackinaw Underwriters | |
| | | INSURER C: | |
| | | INSURER D: | |
| | | INSURER E: | |
| | | INSURER F: | |
| INSURED | | | |
| Pauly's Of St Paul Inc | | | |
| 1668 Selby Ave | | | |
| Saint Paul MN 55104-6149 | | | |

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADULT SUB INSD WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|---|---|---------------|-------------------------|-------------------------|--|
| A | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY | | 08808373 | 11/01/2023 | 11/01/2024 | EACH OCCURRENCE \$ 1,000,000 |
| | <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR | DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 | | | | |
| | | MED EXP (Any one person) \$ 10,000 | | | | |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | PERSONAL & ADV INJURY \$ 1,000,000 | | | | |
| | <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC | GENERAL AGGREGATE \$ 2,000,000 | | | | |
| | OTHER: | | | | | PRODUCTS - COMPO/OP AGG \$ 2,000,000 |
| | AUTOMOBILE LIABILITY | | | | | COMBINED SINGLE LIMIT (Ea accident) \$ |
| | <input type="checkbox"/> ANY AUTO | | | | | BODILY INJURY (Per person) \$ |
| | <input type="checkbox"/> OWNED AUTOS ONLY | <input type="checkbox"/> SCHEDULED AUTOS | | | | BODILY INJURY (Per accident) \$ |
| | <input type="checkbox"/> HIRED AUTOS ONLY | <input type="checkbox"/> NON-OWNED AUTOS ONLY | | | | PROPERTY DAMAGE (Per accident) \$ |
| | <input type="checkbox"/> UMBRELLA LIAB | <input type="checkbox"/> OCCUR | | | | |
| | <input type="checkbox"/> EXCESS LIAB | <input type="checkbox"/> CLAIMS-MADE | | | | EACH OCCURRENCE \$ |
| | DED RETENTION \$ | | | | | AGGREGATE \$ |
| A | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | <input type="checkbox"/> Y <input type="checkbox"/> N | A106617160 | 11/01/2023 | 11/01/2024 | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER |
| | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) | E.L. EACH ACCIDENT \$ 100,000 | | | | |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | E.L. DISEASE - EA EMPLOYEE \$ 100,000 | | | | |
| | | E.L. DISEASE - POLICY LIMIT \$ 500,000 | | | | |
| B | Liquor Liability | | LL0990175 | 11/09/2023 | 11/09/2024 | Each Common Cause Li 1,000,000 Aggregate Limit 1,000,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Those usual to the insured's operations. The location is 1668 Selby Ave., St. Paul, MN 55104.

CERTIFICATE HOLDER**CANCELLATION**

| | |
|--|--|
| CITY OF ST PAUL-DSI 375 JACKSON STREET SUITE 220 ST PAUL MN 55101 | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |
| | AUTHORIZED REPRESENTATIVE |

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/06/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| | |
|--|---|
| PRODUCER WIESSNER AGENCY 640 S. Smith Ave St. Paul MN 55107 | CONTACT NAME: Denise Motz PHONE (A/C, No, Ext): (651) 222-6123 FAX (A/C, No): 651 222-0490 E-MAIL ADDRESS: DENISE@WIESSNERAGENCY.COM INSURER(S) AFFORDING COVERAGE INSURER A: AUTO OWNERS INS CO NAIC # 18988 INSURER B: Mackinaw Underwriters INSURER C: INSURER D: INSURER E: INSURER F: |
| INSURED Pauly's Of St Paul Inc 1668 Selby Ave Saint Paul MN 55104-6149 | |

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|--|-----------|----------|---------------|-------------------------|-------------------------|---|
| A | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER: | Y | | 08808373 | 11/01/2023 | 11/01/2024 | EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 |
| | AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY | | | | | | COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ |
| | UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$ | | | | | | EACH OCCURRENCE \$ AGGREGATE \$ |
| A | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> Y If yes, describe under DESCRIPTION OF OPERATIONS below | N/A | | A106617160 | 11/01/2023 | 11/01/2024 | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000 |
| B | Liquor Liability | Y | | LL0990175 | 11/09/2023 | 11/09/2024 | Each Common Cause Li 1,000,000 Aggregate Limit 1,000,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Those usual to the insured's operations. The location is 1668 Selby Ave., St. Paul, MN 55104. Kalsada's LLC is included as an additional insured under the policy with regards the current operating liquor license.

CERTIFICATE HOLDER**CANCELLATION**

CITY OF ST PAUL--DSI

375 JACKSON STREET
SUITE 220
ST PAUL MN 55101

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.

Ross Haddow

From: Joe Kasel <joe@paulyspubandgrill.com>
Sent: Monday, December 4, 2023 8:40 AM
To: Ross Haddow
Subject: Re: Management Agreement

Think Before You Click: This email originated outside our organization.

Ross, when you get a moment give me a call 61291940272 address your email. Take care of your questions that you may have. Thank you so much. Hope you had a wonderful weekend.

Joe Kasel

On Dec 1, 2023, at 2:35 PM, Ross Haddow <ross.haddow@ci.stpaul.mn.us> wrote:

Joe,

The management agreement has been received and will need to be reviewed by my manager for final approval.

As to the insurance, the policy you sent me is in the name of Pauly's of Saint Paul Inc. That policy will not work for the City of St. Paul. For the management agreement to work and for the City and State Liquor licenses to remain valid and active, the insurance will need to stay in the name of Kalsada LLC. Your management agreement states that the Seller will retain insurance until a new license has been either approved or denied.

Also, after a quick review of the management agreement on my side, in the first section, it states that you have already applied for the appropriate liquor licenses. This is not the case, as the City of St. Paul has not received a liquor license application for this address. The management agreement also states that it went into effect on 10/12/23. When did you start operating to the Public as "Pauly's"?

Please respond as soon as you can.

Thank you,
Ross

From: Joe Kasel <joe@paulyspubandgrill.com>
Sent: Friday, December 1, 2023 2:08 PM
To: Ross Haddow <ross.haddow@ci.stpaul.mn.us>
Subject: Management Agreement

Think Before You Click: This email originated outside our organization.

Joe Kasel

Management Agreement
(for operations by Applicant during liquor license approval process)

This Management Agreement is entered into as of October 12th, 2023 between Kalsada LLC, a Minnesota corporation ("Seller") and Pauly's of St. Paul LLC, a Minnesota corporation ("Buyer").

Seller holds the following licenses as Kalsada LLC, located at 1668 Selby, St. Paul MN under License ID 20220000012 On-Sale and an alarm permit.

Buyer has applied for the same licenses as Seller outlined above from the City of Saint Paul, Minnesota, but the new license may not be granted prior to the time of the proposed transfer of business.

Now, therefore, in consideration of the foregoing and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

Appointment as Manager. Effective as of that date upon which the Buyer transfer and Seller transfer have been completed, Seller appoints the Buyer as its manager of the business operations until the earlier of that date upon which (a) the City grants Buyer the new license or until (b) the City denies the Buyers application for the new license, at which time this Agreement shall terminate. Seller shall notify the City of Saint Paul, Minnesota Clerk of the date that the business is transferred to Buyer.

Insurance. During the term of this Agreement, (a) Seller shall continue to maintain all insurance required by Minnesota and Saint Paul law for an establishment to operate; (b) Seller shall name Buyer as an additional insured on such insurance; (c) Buyer shall obtain and maintain all other insurance for the business and its employees in amounts not less than that presently maintained by Seller for the business; and (d) Seller shall be named as an additional insured on such insurance maintained by Buyer.

Responsibility. Seller acknowledges that during the term of this Agreement, Seller is ultimately responsible for the operation of the business conducted under the existing license.

Indemnification. Buyer agrees to indemnify and hold harmless Seller from any and all claims, actions, damages, fines, penalties, liability, losses, costs, and expenses (including reasonable attorneys' fees) which Seller suffers arising out of and in connection with Buyer's management of the business operations and the operation of the business during the term of this Agreement, excluding that which results from Seller or its agents' or representatives' acts or omissions.

Compliance with Law. During the term of this Agreement, Buyer shall comply with all laws, regulations and ordinances in the operation of the business.

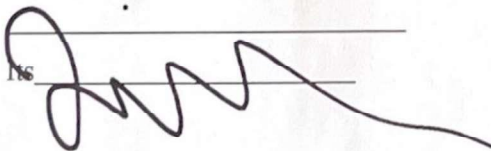
Expenses and Fees. Buyer shall bear responsibility for all costs and expenses related to operations at the business during the term of this Agreement, including, without limitation, license fees and insurance premiums paid by Seller in connections with the business during the term of this Agreement. Buyer shall be entitled to retain all net proceeds from the sales at the business as its management fee.

Default of Contract for Deed. If Pauly's of St. Paul, LLC defaults on the terms of the contract for deed executed on October 13th, 2023 for the property located at 1668 Selby Avenue, St. Paul, MN, and fails to cure such default, the Buyer herein shall immediately relinquish any liquor license it has at the time of default related to 1668 Selby Avenue.

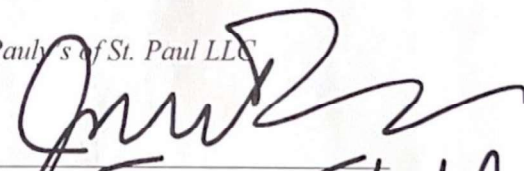
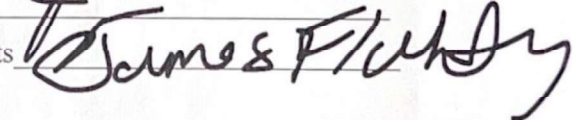
Review and Approval. This Agreement and the appointment of Buyer as a manager for the business is subject to review and approval by the City of Saint Paul Department of Safety and Inspections.

In agreement, the parties have executed this Management Agreement as of the date and year set forth above.

Kalsada LLC

Its 

Pauly's of St. Paul LLC

By 
Its 



January 8, 2024

Kalsada, LLC.
John Occhiato
1668 Selby Avenue
Saint Paul, MN 55104

RE: Information request for liquor license #220000012 and 1668 Selby Avenue

Mr. John Occhiato,

The Department of Safety and Inspections ("Department") is investigating potential adverse action related to activities associated with liquor license #220000012 and/or 1668 Selby Avenue. As part of that investigation, the Department is reviewing recent activities related to the sales, service, and consumption of alcohol occurring under your liquor license for 1668 Selby Avenue and/or on the licensed premises of 1668 Selby Avenue.

To complete our investigation, please provide me the following information:

- Daily liquor sales receipts for each day in the months of October 2023 and November of 2023,
- Inventory of all liquor under license #220000012 for 1668 Selby Avenue at the time of the execution of the management agreement (October 12, 2023),
- All liquor purchase invoices under license #220000012 for the months of October 2023 and November 2023,
- Dates of any and all events and/or occurrences, including but not limited to any soft opening events, where alcohol was sold, served, and/or consumed on the liquor licensed premises of 1668 Selby Avenue during the period of October 13, 2023 through November 8, 2023,
- Liquor Liability Insurance coverage for 1668 Selby Ave during the period of October 13, 2023 through November 8, 2023.

Please provide this information at your earliest convenience, but no later than January 24, 2024.

Note: Failure to provide business record to the Department is a basis for adverse action under Saint Paul Legislative Code 409.02 Definitions – Restaurant. The presumptive penalties for this violation are: 1st Appearance – \$500 fine, 2nd Appearance \$1,000 fine, 3rd Appearance \$2,000 fine and 10-day suspension, 4th Appearance – Revocation.

Given the investigation, the pending license applications related to 1668 Selby Avenue and 180 Grand Avenue are being reviewed accordingly. This may impact the timing, processing, and condition(s) recommendations for either and/or both applications.

Let me know if you have any questions regarding this matter.

Dan Niziolek
Deputy Director, Department of Safety and Inspections (DSI)

cc: Angie Wiese, Director- DSI;
Eric Hudak, Licensing Manager, DSI;
Therese Skarda, Saint Paul City Attorney's Office;

Pauly's of St. Paul, LLC

Account QuickReport

October - November, 2023

| DATE | TRANSACTION TYPE | NUM | NAME | MEMO/DESCRIPTION | ACCOUNT | CLR | AMOUNT | BALANCE |
|-----------------------------------|------------------|---------|-----------------------------|------------------|--|-----|-------------|-----------|
| 5000 Cost of Goods Sold | | | | | | | | |
| 5020 Liquor Purchases | | | | | | | | |
| 11/08/2023 | Bill | 6686921 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 5,655.15 | 5,655.15 |
| 11/09/2023 | Bill | 6687830 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 154.04 | 5,809.19 |
| 11/09/2023 | Bill | 6687709 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 375.52 | 6,184.71 |
| 11/09/2023 | Vendor Credit | 512687 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | -896.31 | 5,288.40 |
| 11/10/2023 | Bill | 6688554 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 41.50 | 5,329.90 |
| 11/10/2023 | Bill | 2422340 | Johnson Brothers Liquor Co. | | 5020 Cost of Goods Sold:Liquor Purchases | | 79.77 | 5,409.67 |
| 11/16/2023 | Bill | 6691451 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 45.77 | 5,455.44 |
| 11/16/2023 | Bill | 6691411 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 1,988.68 | 7,444.12 |
| 11/21/2023 | Bill | 6694053 | Phillips Wine & Spirits | | 5020 Cost of Goods Sold:Liquor Purchases | | 7,450.88 | 14,895.00 |
| Total for 5020 Liquor Purchases | | | | | | | \$14,895.00 | |
| Total for 5000 Cost of Goods Sold | | | | | | | \$14,895.00 | |
| TOTAL | | | | | | | \$14,895.00 | |

Pauly's of St. Paul, LLC

Account QuickReport

October - November, 2023

| DATE | TRANSACTION TYPE | NUM | NAME | MEMO/DESCRIPTION | ACCOUNT | CLR | AMOUNT | BALANCE |
|-----------------------------------|------------------|---------|-----------------------------|------------------|--|-----|------------|----------|
| 5000 Cost of Goods Sold | | | | | | | | |
| 5030 Wine Purchases | | | | | | | | |
| 11/16/2023 | Bill | 2425957 | Johnson Brothers Liquor Co. | | 5030 Cost of Goods Sold:Wine Purchases | | 88.50 | 88.50 |
| 11/20/2023 | Bill | 2428132 | Johnson Brothers Liquor Co. | | 5030 Cost of Goods Sold:Wine Purchases | | 79.77 | 168.27 |
| 11/20/2023 | Bill | 6692955 | Phillips Wine & Spirits | | 5030 Cost of Goods Sold:Wine Purchases | | 783.59 | 951.86 |
| 11/21/2023 | Bill | 2429588 | Johnson Brothers Liquor Co. | | 5030 Cost of Goods Sold:Wine Purchases | | 79.77 | 1,031.63 |
| Total for 5030 Wine Purchases | | | | | | | \$1,031.63 | |
| Total for 5000 Cost of Goods Sold | | | | | | | \$1,031.63 | |
| TOTAL | | | | | | | \$1,031.63 | |

Pauly's of St. Paul, LLC

Account QuickReport

October - November, 2023

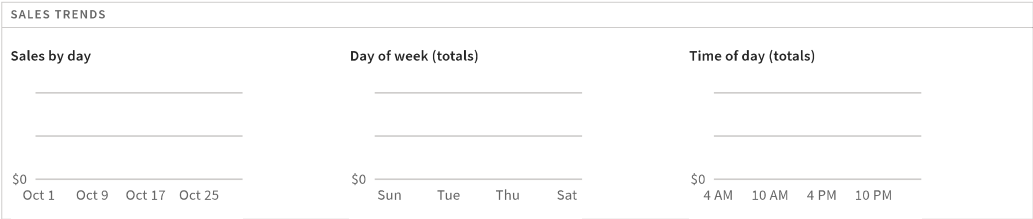
| DATE | TRANSACTION TYPE | NUM | NAME | MEMO/DESCRIPTION | ACCOUNT | CLR | AMOUNT | BALANCE |
|-----------------------------------|------------------|---------------|---------------------------|----------------------------|--|-----|-------------|-----------|
| 5000 Cost of Goods Sold | | | | | | | | |
| 5040 Beer Purchases | | | | | | | | |
| 11/03/2023 | Bill | 661156 | Hohensteins | | 5040 Cost of Goods Sold:Beer Purchases | | 343.00 | 343.00 |
| 11/07/2023 | Bill | 3639778 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 247.80 | 590.80 |
| 11/08/2023 | Bill | 3640100 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 147.60 | 738.40 |
| 11/08/2023 | Vendor Credit | | Artisan Beer Company | 3639778 | 5040 Cost of Goods Sold:Beer Purchases | | -547.80 | 190.60 |
| 11/08/2023 | Expense | | Artisan Beer Company | 3639778 | 5040 Cost of Goods Sold:Beer Purchases | | 547.80 | 738.40 |
| 11/09/2023 | Check | 10015 | Capitol Beverage Sales | | 5040 Cost of Goods Sold:Beer Purchases | | 1,355.95 | 2,094.35 |
| 11/09/2023 | Bill | 3640474 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 145.00 | 2,239.35 |
| 11/15/2023 | Bill | 113067722 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 365.40 | 2,604.75 |
| 11/15/2023 | Bill | 113062413 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 456.00 | 3,060.75 |
| 11/16/2023 | Bill | 2914279 | Capitol Beverage Sales | | 5040 Cost of Goods Sold:Beer Purchases | | 367.40 | 3,428.15 |
| 11/16/2023 | Bill | 3642339 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 838.60 | 4,266.75 |
| 11/17/2023 | Bill | 3642455 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 92.25 | 4,359.00 |
| 11/17/2023 | Bill | 113121176 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 340.00 | 4,699.00 |
| 11/17/2023 | Bill | 665313 | Hohensteins | | 5040 Cost of Goods Sold:Beer Purchases | | 605.00 | 5,304.00 |
| 11/17/2023 | Bill | 2915463 | Capitol Beverage Sales | | 5040 Cost of Goods Sold:Beer Purchases | | 1,203.70 | 6,507.70 |
| 11/20/2023 | Bill | 113141537 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 61.50 | 6,569.20 |
| 11/20/2023 | Bill | INV Bal | Breakthru Beverage | INV# 0113137705 paid short | 5040 Cost of Goods Sold:Beer Purchases | | 10.00 | 6,579.20 |
| 11/20/2023 | Bill | 113141536 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 437.40 | 7,016.60 |
| 11/20/2023 | Vendor Credit | | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | -70.00 | 6,946.60 |
| 11/20/2023 | Bill | 113137705 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 1,018.00 | 7,964.60 |
| 11/21/2023 | Bill | 113170147 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 39.20 | 8,003.80 |
| 11/21/2023 | Bill | 113170146 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 118.70 | 8,122.50 |
| 11/21/2023 | Bill | E-34693 | Urban Growler Brewing Co. | | 5040 Cost of Goods Sold:Beer Purchases | | 390.00 | 8,512.50 |
| 11/21/2023 | Bill | 113167177 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | 1,053.00 | 9,565.50 |
| 11/22/2023 | Bill | E-34595 | Urban Growler Brewing Co. | | 5040 Cost of Goods Sold:Beer Purchases | | 220.00 | 9,785.50 |
| 11/22/2023 | Bill | 3643434 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 461.00 | 10,246.50 |
| 11/22/2023 | Bill | 2916556 | Capitol Beverage Sales | | 5040 Cost of Goods Sold:Beer Purchases | | 2,871.00 | 13,117.50 |
| 11/24/2023 | Bill | 666609 | Hohensteins | | 5040 Cost of Goods Sold:Beer Purchases | | 550.40 | 13,667.90 |
| 11/28/2023 | Bill | 3643861 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 46.40 | 13,714.30 |
| 11/29/2023 | Bill | 2915463 | Capitol Beverage Sales | | 5040 Cost of Goods Sold:Beer Purchases | | 30.00 | 13,744.30 |
| 11/29/2023 | Bill | 3644127 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 92.25 | 13,836.55 |
| 11/29/2023 | Bill | 3644126 | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | 1,072.20 | 14,908.75 |
| 11/29/2023 | Vendor Credit | | Artisan Beer Company | | 5040 Cost of Goods Sold:Beer Purchases | | -110.00 | 14,798.75 |
| 11/30/2023 | Bill | 2918818 | Capitol Beverage Sales | | 5040 Cost of Goods Sold:Beer Purchases | | 535.40 | 15,334.15 |
| 11/30/2023 | Check | 10035 | Global Reserve | | 5040 Cost of Goods Sold:Beer Purchases | | 216.00 | 15,550.15 |
| 11/30/2023 | Vendor Credit | cm-0411689237 | Breakthru Beverage | | 5040 Cost of Goods Sold:Beer Purchases | | -150.00 | 15,400.15 |
| Total for 5040 Beer Purchases | | | | | | | \$15,400.15 | |
| Total for 5000 Cost of Goods Sold | | | | | | | \$15,400.15 | |
| TOTAL | | | | | | | \$15,400.15 | |

Sales summary

Data as of Jan 17, 2024, 11:49 AM (CST)

DATE RANGE:
October 1, 2023 - October 31, 2023
SELECTED LOCATIONS:
Pauly's Pub and Grill

% of total ☐ off



| REVENUE SUMMARY | |
|-----------------|--------|
| Net sales | \$0.00 |
| Gratuity | \$0.00 |
| Tax amount | \$0.00 |
| Tips | \$0.00 |
| Paid in total | \$0.00 |
| Total amount | \$0.00 |

| NET SALES SUMMARY | |
|-------------------|--------|
| Gross sales | \$0.00 |
| Sales discounts | \$0.00 |
| Sales refunds | \$0.00 |
| Net sales | \$0.00 |

| TIP SUMMARY | |
|----------------|--------|
| Tips collected | \$0.00 |
| Tips refunded | \$0.00 |
| Total tips | \$0.00 |

| PAYMENTS SUMMARY | | | | | |
|------------------|--------|--------|--------|---------|--------|
| Payment type | Amount | Tips | Grat | Refunds | Total |
| Credit | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Gift Card | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cash | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| UNPAID ORDERS SUMMARY | |
|-----------------------|--------|
| Unpaid amount | \$0.00 |

| CASH SUMMARY | |
|--------------------------|--------|
| Expected closeout cash | \$0.00 |
| Actual closeout cash | \$0.00 |
| Cash overage/shortage | \$0.00 |
| Expected deposit | \$0.00 |
| Actual deposit | — |
| Deposit overage/shortage | — |

| CASH ACTIVITY | |
|---------------------|--------|
| Total cash payments | \$0.00 |
| Cash adjustments | \$0.00 |
| Cash refunds | \$0.00 |
| Cash before tipouts | \$0.00 |
| Tips withheld | \$0.00 |
| Total cash | \$0.00 |

| VOID SUMMARY | |
|------------------|--------|
| Void amount | \$0.00 |
| Void order count | 0 |
| Void item count | 0 |
| Void amount % | — |

Sales summary

Data as of Jan 17, 2024, 11:50 AM (CST)

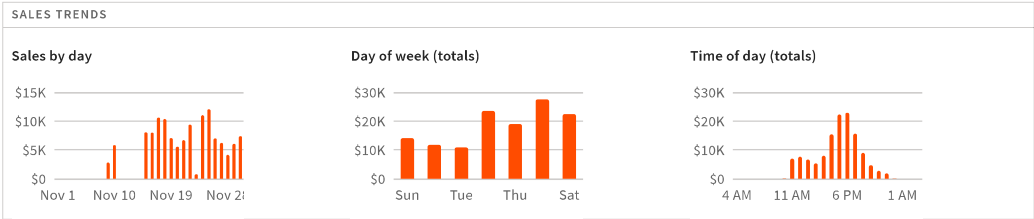
DATE RANGE:

November 1, 2023 - November 30, 2023

SELECTED LOCATIONS:

Pauly's Pub and Grill

% of total ☐ off



| REVENUE SUMMARY | | CASH SUMMARY | |
|-----------------------|--------------|--------------------------|-------------|
| Net sales | \$129,047.84 | Expected closeout cash | \$18,262.63 |
| Gratuity | \$0.00 | Actual closeout cash | \$18,262.63 |
| Tax amount | \$13,134.05 | Cash overage/shortage | \$0.00 |
| Tips | \$25,579.54 | Expected deposit | \$12,262.63 |
| Deferred (gift cards) | \$355.00 | Actual deposit | — |
| Paid in total | \$0.00 | Deposit overage/shortage | — |
| Total amount | \$168,116.43 | CASH ACTIVITY | |
| NET SALES SUMMARY | | Total cash payments | \$12,261.63 |
| Gross sales | \$131,101.21 | Cash adjustments | \$0.00 |
| Sales discounts | -\$2,053.37 | Cash refunds | \$0.00 |
| Sales refunds | \$0.00 | Cash before tipouts | \$12,261.63 |
| Net sales | \$129,047.84 | Tips withheld | \$0.00 |
| TIP SUMMARY | | Total cash | \$12,261.63 |
| Tips collected | \$25,579.54 | | |
| Tips refunded | \$0.00 | | |
| Total tips | \$25,579.54 | | |

| PAYMENTS SUMMARY | | | | | |
|------------------|--------------|-------------|--------|---------|--------------|
| Payment type | Amount | Tips | Grat | Refunds | Total |
| Credit | \$130,244.90 | \$23,785.54 | \$0.00 | \$0.00 | \$154,030.44 |
| Amex | \$22,842.91 | \$4,153.13 | \$0.00 | \$0.00 | \$26,996.04 |
| Discover | \$2,883.30 | \$543.73 | \$0.00 | \$0.00 | \$3,427.03 |
| Mastercard | \$23,575.43 | \$4,063.62 | \$0.00 | \$0.00 | \$27,639.05 |
| Visa | \$80,943.26 | \$15,025.06 | \$0.00 | \$0.00 | \$95,968.32 |
| Gift Card | \$36.89 | \$7.00 | \$0.00 | \$0.00 | \$43.89 |
| Cash | \$12,261.63 | \$1,787.00 | \$0.00 | \$0.00 | \$14,048.63 |
| Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | \$142,543.42 | \$25,579.54 | \$0.00 | \$0.00 | \$168,122.96 |

| UNPAID ORDERS SUMMARY | | SERVICE MODE SUMMARY | | | |
|----------------------------|--------------|------------------------|---------------|---------------|--------------|
| Unpaid amount | -\$6.53 | | Quick Service | Table Service | Total |
| SALES CATEGORY SUMMARY | | Net sales | \$30,548.85 | \$98,498.99 | \$129,047.84 |
| Sales category | Items | Total guests | 1,041 | 5,401 | 6,442 |
| Food | 4,464 | Avg/Guest | \$29.35 | \$18.24 | \$20.03 |
| NA Beverage | 543 | Total payments | 1,032 | 2,085 | 3,117 |
| Liquor | 2,799 | Avg/Payment | \$32.91 | \$52.08 | \$45.73 |
| Bottled Beer | 1,014 | Total orders | 1,020 | 1,440 | 2,460 |
| Draft Beer | 4,217 | Avg/Order | \$29.95 | \$68.40 | \$52.46 |
| Wine | 518 | Turn time | 1:11:26 | 1:13:19 | 1:12:32 |
| No Sales Category Assigned | 34 | SERVICE CHARGE SUMMARY | | | |
| Non-Grat Svc Charges | 1,648 | Service charge | | Count | Amount |
| Total | 15,237 | Surcharge | 1,648 | | \$2,331.79 |
| | \$129,047.84 | Total service charges | 1,648 | | \$2,331.79 |
| | \$2,053.37 | | | | |
| | \$131,101.21 | | | | |

| REVENUE CENTER SUMMARY | | | | |
|------------------------|--------|--------------|------------|--------------|
| Revenue center | Items | Net sales | Discounts | Gross sales |
| Bar | 6,831 | \$61,272.88 | \$797.42 | \$62,070.30 |
| Dining Room | 6,703 | \$67,224.62 | \$1,248.95 | \$68,473.57 |
| Patio | 55 | \$550.34 | \$7.00 | \$557.34 |
| Total | 13,589 | \$129,047.84 | \$2,053.37 | \$131,101.21 |

| DINING OPTION SUMMARY | | | | |
|------------------------|--------|--------------|------------|--------------|
| Dining option | Orders | Net sales | Discounts | Gross sales |
| *****O.O. TAKEOUT***** | 2 | \$125.84 | \$0.00 | \$125.84 |
| *****TAKE OUT***** | 20 | \$641.68 | \$57.50 | \$699.18 |
| Dine In | 1,466 | \$59,762.71 | \$928.77 | \$60,691.48 |
| No Dining Option | 973 | \$68,517.61 | \$1,067.10 | \$69,584.71 |
| Total | 2,461 | \$129,047.84 | \$2,053.37 | \$131,101.21 |

| DISCOUNT SUMMARY | | |
|-----------------------------|-------|------------|
| Discount | Count | Amount |
| Employee Meal | 6 | \$40.50 |
| Happy Hour Afternoon | 1 | \$2.00 |
| Manager Comp - Check | 30 | \$964.50 |
| Manager Comp - Item | 34 | \$406.00 |
| Manager Promo | 4 | \$44.50 |
| Open % Check | 28 | \$287.00 |
| Open % Item | 23 | \$130.75 |
| Open \$ Check | 6 | \$121.97 |
| Open \$ Item | 14 | \$46.50 |
| Reward Dollars | 4 | \$36.65 |
| THANK YOU FOR YOUR SERVICE! | 1 | \$13.00 |
| Total discounts | 151 | \$2,093.37 |

| DEFERRED SUMMARY | | | | |
|-----------------------|--------------|-----------|---------|------------|
| Deferred type | Gross amount | Discounts | Refunds | Net amount |
| Deferred (gift cards) | \$395.00 | \$40.00 | \$0.00 | \$355.00 |

| SERVICE / DAYPART SUMMARY | | | | |
|---------------------------|--------|--------------|------------|--------------|
| Service / day part | Orders | Net sales | Discounts | Gross sales |
| No Service | 1 | \$0.00 | \$0.00 | \$0.00 |
| Breakfast | 5 | \$108.21 | \$7.75 | \$115.96 |
| Lunch | 707 | \$34,549.10 | \$616.17 | \$35,165.27 |
| Dinner | 1,684 | \$92,550.93 | \$1,399.95 | \$93,950.88 |
| Late Night | 63 | \$1,839.60 | \$29.50 | \$1,869.10 |
| Total | 2,460 | \$129,047.84 | \$2,053.37 | \$131,101.21 |

| VOID SUMMARY | |
|------------------|------------|
| Void amount | \$4,962.60 |
| Void order count | 249 |
| Void item count | 501 |
| Void amount % | 3.9% |

| TAX SUMMARY | | |
|-------------------------------|----------------|------------|
| Tax rate | Taxable amount | Tax amount |
| MN CITY TAX | \$129,031.34 | \$660.56 |
| Ramsey CTY TAX | \$129,031.34 | \$660.56 |
| Metro Housing TAX | \$128,890.37 | \$333.19 |
| MN STATE TAX | \$129,047.84 | \$8,864.90 |
| MN Liquor | \$61,486.04 | \$1,548.35 |
| THC Tax | \$1,066.57 | \$106.66 |
| Metro Area Transportation TAX | \$129,047.34 | \$959.83 |
| Non Taxable | \$0.00 | — |

Oct 2023–Nov 2023

Oct 1, 2023–Nov 30, 2023

| | |
|------------------------|-------------------|
| Sales | |
| Gross Sales | \$1,934.10 |
| Items | \$1,934.10 |
| Service Charges | \$0.00 |
| Returns | \$0.00 |
| Discounts & Comps | \$0.00 |
| Net Sales | \$1,934.10 |
| Taxes | \$0.00 |
| Tips | \$0.00 |
| Gift Card Sales | \$0.00 |
| Total Sales | \$1,934.10 |
| Payments | |
| Total Collected | \$1,934.10 |
| Cash | \$0.00 |
| Card | \$1,934.10 |
| Gift Card | \$0.00 |
| Other | \$0.00 |
| Fees | (\$64.82) |
| Net Total | \$1,869.28 |

Where applicable, West Virginia sales tax is being paid for the customer on certain fees which are subject to taxation in West Virginia.

Oct 21, 2023–Nov 8, 2023

| | 10/21 | 10/22 | 10/23 | 10/24 | 10/25 | 10/26 | 10/27 | 10/28 | 10/29 | 10/30 | 10/31 | 11/1 | 11/2 | 11/3 | 11/4 | 11/5 | 11/6 | 11/7 | 11/8 |
|-------------------|--------|-----------|--------|--------|--------|--------|--------|-----------|--------|--------|--------|--------|--------|--------|------------|-----------|--------|--------|--------|
| Gross Sales | \$0.00 | \$446.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,004.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Items | \$0.00 | \$446.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,004.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Service Charges | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Returns | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Discounts & Comps | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Net Sales | \$0.00 | \$446.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,004.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Tax | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Tips | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Gift Card Sales | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | \$0.00 | \$446.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,004.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Collected | \$0.00 | \$446.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,004.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cash | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Card | \$0.00 | \$446.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,004.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Gift Card | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Fees | \$0.00 | (\$17.13) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$18.33) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$28.99) | \$0.00 | \$0.00 | \$0.00 |
| Net Total | \$0.00 | \$428.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$461.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$975.61 | \$0.00 | \$0.00 | \$0.00 |