



## **Loan Extension Request for Ramsey Hill Apartments**

- Purpose: Maintain portfolio affordability while Trellis Co. (developer) works to secure financing for rehabilitation and recapitalization
- Current CDBG maturity date: **12/21/2025**
- Requested CDBG extension: 12/15/2031
  - Aligns maturity date for HRA loans
  - Other terms proposed same





#### Trellis Co.

- 34 years experience in affordable housing as a nonprofit developer, owner, & property manager
- Minneapolis based, majority of work in the metro
- Trellis Management Co. has managed Ramsey Hill since 1995. Trellis Co. acquired Ramsey Hill in 2014
- Additional housing developments in Saint Paul:
  - Visitation Place (Ward 1)
  - Dale Street Place (Ward 1)
  - Hanover Townhomes (Ward 1)
  - Selby Milton Victoria (Ward 1)
  - Treehouse (Ward 3)
  - Hamline Park (Ward 4)





Photo credit: Trellis / MLS



### **Ramsey Hill Apartments**

- 54 affordable apartment homes in Cathedral Hill (Ward 1)
  - 200-600 blocks of Marshall & Dayton Avenues
  - Close public transit access: B Line BRT, 65 bus, 72 bus
  - Near Selby-Dale commercial hub
  - Affordable at 50-60% AMI
- Scattered site portfolio
  - 5 parcels, 6 walk-up buildings
- Amenities
  - Playground
  - Onsite laundry
  - Off-street parking
  - Storage lockers

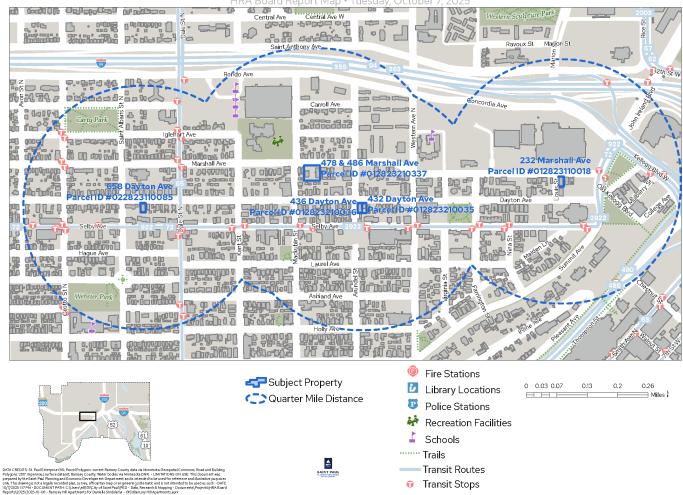


Photo credit: Danielle Sindelar

Туре	Units	60% Rents
Studio	6	\$1,390
1-BR	36	\$1,490
2-BR	4	\$1,788
3-BR	8	\$2,065

#### **Ramsey Hill Apartments**

HRA Board Report Map • Tuesday, October 7, 2025







# **Project Details**

	Current	Recently Awarded	Population
Section 811 Project Rental Assistance	4	6	Significant and Long-term disabilities
Housing Support	0	4	People at risk of institutional placement or homelessness
SPPHA Project Based Vouchers (12 are for family units)	Ο	13	Households with low, very low, and extremely low incomes



# **Current Financing**

	HOME Loan	CDBG Loan	MHFA Loan	FHF Loan
Lender	City of Saint Paul HRA	City of Saint Paul HRA	Minnesota Housing Finance Agency	Family Housing Fund
Lien Position	<b>1</b> st	2 <sup>nd</sup>	2 <sup>nd</sup>	2 <sup>nd</sup>
Principal	\$250K	\$688,949	\$468,935	\$300K
Interest Rate	7%	1%	1%	1%
Payments	Deferred	Deferred	Deferred	Deferred
Origination	1995	1995	1995	1995
Maturity Date	December 15, 2031	December 21, 2025	December 21, 2025	December 21, 2025
Extension	N/A	Current Request	MCC mid Nov	Approved



#### **Refinance Plans**

- Future: deeper affordability with more subsidies
- Recently awarded \$660K Ramsey County Housing Development
- Bridgewater Bank first mortgage
- Applied to the 2025 MHFA RFP December decision
  - The City of Saint Paul HRA committed a deferred gap loan up to \$1.4MM (subject to MHFA award, underwriting & HRA approval)



 Anticipated future requests: interest forgiveness & rate reduction (anticipated as early as late 2026 – early 2029)





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## **Thank you! Questions?**

- Libby Logsden, PED, (651) 266-6624
- Melinda Studer, Trellis Co., (612) 274-7823

