

This Agreement is entered into this April 22, 2019 by and between the City of Saint Paul, Minnesota, a municipal corporation under the laws of the State of Minnesota, (“**City**”) and Skinny Labs, Inc. dba Spin (“**Vendor**”).

WHEREAS, the City intends to allow companies offering scooter sharing programs to operate in Saint Paul under certain terms and conditions which will protect and manage City property while allowing residents and visitors to the City to utilize the scooters for transportation and recreational value; and

WHEREAS, Vendor is a company which provides scooters and wishes to utilize City property as part of its business model for the parking and operation of its scooters;

Now, therefore, based upon the promises and conditions stated herein, parties agree as follows:

## **SECTION 1: Definitions**

“**Boulevard/Furnishing Zone**” means the area of the sidewalk between the Curb Zone and the Pedestrian Zone as defined in the Saint Paul Street Design Manual (2016) (<https://www.stpaul.gov/departments/planning-economic-development/planning/current-activities/complete-streets-plan>)

“**City Property**” means property which is owned, leased, or controlled by the City of Saint Paul, including but not limited to public right of way, easements, city and regional parkland, and green space surrounding City-owned buildings.

“**Outwalk**” means the sidewalk that runs perpendicular to the street across a boulevard to the main sidewalk.

“**Parklet**” means a seating area or green space created as a public amenity on or alongside a sidewalk, especially in a former roadside parking space.

“**Scooter**” means a motorized foot scooter as defined in Minnesota Statute 169.011 Subd. 46.

“**Service Zone**” means the City of Saint Paul municipal boundaries.

“**Transit Zone**” means any portion of a street, sidewalk, or other area intended for use of transit vehicles or patrons, including bus stops, shelters, passenger waiting areas, and bus layover and staging zones.

## **SECTION 2: Grant of Use of City Property and Fleet Size**

- A. City grants Vendor the use of the City property for operation of a scooter sharing system consistent with the terms and conditions contained in this Agreement.
- B. Vendor is required to maintain a minimum fleet size of 300 scooters, and may

operate up to a maximum of 500 scooters on City property.

- C. The City may agree to an increase in the allowable number of scooters based upon a review of the following information: usage rates, compliance with this agreement, demonstrated effective scooter parking management by Vendor, the number of vendors operating within the city, available staff time to oversee additional vehicles, maximizing the health and welfare of the general public, and other factors.
- D. City will notify Vendor of any increases in the number of scooters permitted by this Agreement by sending written or emailed notice to Vendor. Such increases shall not require an amendment to this Agreement.

**SECTION 3: Term of Agreement.** This Agreement will be effective upon execution and approval by City Council and continue in effect until November 30, 2019, unless earlier terminated pursuant to § 12.

**SECTION 4: Fees and Reimbursement.**

- A. Vendor will pay the City \$100 per scooter authorized by this Agreement. Payment is required prior to any scooters being made available for use within the city. If the City increases the number of scooters Vendor is authorized to operate within the city, Vendor will provide payment for the fleet increase prior to making additional scooters available for use within the city.
- B. Vendor will pay a park impact fee of \$0.25 per scooter per trip for all trips that begin or end on parkland. Impact fees shall be paid to the City on a monthly basis and shall be paid by the fifteenth day of the month following the month in which the trips were taken.
- C. Vendor will be responsible for reimbursing the City for the costs of City staff time spent relocating or removing scooters from any location where scooter parking is prohibited under this Agreement.
  - a. If the improperly parked scooter is not impeding the real-time operations or maintenance work of City staff, before relocating the scooters and seeking reimbursement from Vendor, the City will first notify Vendor of the issue and request that the vendor relocate the scooter to an allowed location. Vendor will have 2 hours to relocate scooters if notified between 6am to 8pm on weekdays, not including holidays, and ten hours at all other times. Vendor must promptly notify the City of corrective action taken.
  - b. If an improperly parked scooter is impeding the real-time operations or maintenance work of city staff (e.g. a scooter improperly parked on the grass within a city park impedes lawn mowing), City staff is authorized to relocate the scooters without providing prior notice to Vendor, and Vendor will be responsible for reimbursing the City for the costs of City staff time per the rates established in this Agreement.
- D. Fees for staff time are:
  - i. \$35 per scooter per move from unauthorized location or location impeding real-time operations or maintenance
  - ii. \$20 per day per scooter for storage at Dale Street facility. A partial day counts as one day.
- E. Nothing herein prevents the City from moving the scooters from a location for any

reason without giving prior notification to Vendor. If the scooter is not impeding the real-time operations of maintenance of City staff, or posing an immediate safety threat, City staff will not see reimbursement from Vendor for these moves if prior notification is not given to Vendor.

## **SECTION 5: Equipment Specifications, Maintenance and Security.**

- A.** Scooters must meet the requirements for lighting equipment set forth in Minn. Stat. §169.225, subd. 5, and must comply with State of Minnesota requirements for rear visibility by providing a rear red light rather than a reflector.
- B.** All scooters must be powered by electric motor. No scooters powered by internal combustion engines are permitted.
- C.** Each scooter must have a unique identifier, such a number, visible to the user of the scooter.
- D.** All scooters must include on-board GPS chip to ensure vendor's ability to locate and retrieve scooters at any time as needed.
- E.** Each scooter must be maintained in a safe and operable condition. Any inoperable or unsafe scooter must be immediately made unavailable for use, and removed from the fleet until repaired or replaced with a safe and operable scooter.
- F.** Vendor must provide customers and Public Works staff with a 24- hour customer service phone number and electronic communication method for reporting safety or maintenance issues with scooters, or to ask questions or register complaints.
- G.** Vendor must provide Public Works staff with email and phone contact information for local staff capable of relocating scooters upon request from the City.
- H.** Vendor is responsible for informing customers of the rules for eligible scooter parking.
- I.** Vendor must provide customers with information on the applicable laws for operation of a motorized scooter in the City of Saint Paul and as required in Minn. Stat. §169.225 and require that they comply with those laws.
- J.** City is not responsible for any lost or stolen scooters, and for damage or vandalism by third parties, and Vendor waives all claims against the City for any such loss or damage.
- K.** Vendor shall relocate scooters within the time frame specified in Section 4B upon receiving a request from the City to do so, even if the scooters are otherwise properly parked per the requirements of this agreement.

## **SECTION 6: Vendor Responsibilities.**

- A.** Vendor must ensure scooters are parked according to the following requirements:
  - i.** Scooters must be parked in the boulevard/furnishing zone when parked in the public right of way.
  - ii.** Scooters may not be parked where the boulevard/furnishing zone is less than 3 feet wide, or where there is no boulevard/furnishing zone.
  - iii.** Scooters parked adjacent to a sidewalk must not impede normal and reasonable pedestrian traffic and must maintain a minimum clear 5' pedestrian walkway on the adjacent sidewalk.

- iv. Scooters must be upright and stabilized with a kickstand when parked. Scooters must not be parked where slopes are sufficiently steep that scooters cannot stay upright.
  - v. Scooters must not be parked in a manner that is adjacent to, within, or blocking:
    - a. Pedestrian curb ramps;
    - b. Fire hydrants;
    - c. Parklets;
    - d. Transit zones
    - e. Signed loading zones;
    - f. Disability parking areas;
    - g. Street furniture that requires pedestrian access (for example - benches, parking pay stations, trash bins, bus shelters, transit information signs, permitted sidewalk patios, etc.);
    - h. Entryways;
    - i. Outwalks;
    - j. Driveways; and
    - k. Bike racks.
- B. The City reserves the right to mandate Vendor use geofencing or other in-app methods to prohibit parking or locking scooters in specified areas, and/or to direct users to specified designated parking areas. Vendor shall also use geofencing or other in-app methods to limit speed of scooters in designated areas, including but not limited to designated parkland areas where scooters must not exceed 10 MPH. Vendor shall comply with any geofencing requirements within 5 business days of a written or emailed request made by the City. The cost of installing and maintaining geofencing equipment or facilities will be borne by Vendor.
- C. Vendor will be solely responsible for informing its customers about Scooter parking requirements.
- D. Vendor will undertake proactive, reasonable measures to prevent and deter improper parking of scooters on private property, or other public property not owned or controlled by the City.
- E. Vendor must inform its customers about the laws and regulations, including park regulations, as to how and where a customer can ride its scooters.
- F. Vendor will undertake proactive, reasonable measures to prevent and deter use of the scooters in a manner that is illegal, reckless or endangers others.
- G. If it is established that a customer has ridden the scooter in a manner that is illegal or reckless, the vendor must take reasonable measures to prevent continued misuse by the customer. If customers of a Vendor excessively violate park regulations, the Director of Parks and Recreation may prohibit the Vendor from deploying scooters on parkland by providing written notice.
- H. The City, in its sole discretion, may require Vendor to rebalance the distribution of Fleet Scooters in specified areas of the city if deemed too dense or too sparse, or if doing so will help promote equitable access to and from traditionally underserved areas within the City. Vendor will comply with all such requests within 24 hours of receiving notice from the City.
- I. Scooters being parked on park property may only be parked in areas designated

by signage as scooter parking, or, if no designated parking is identified, near bicycle parking, parking lot, or transit stops.

- J. Vendor must publish a real-time data feed with information regarding the location while parked of all scooters throughout the city, consistent with the GBFS data specification. Vendor must provide an application program interface (API) to access data consistent with the *provider* portion of the Mobility Data Specification (MDS) as developed by the City of Los Angeles. The Vendor may apply masking consistent with the intent of MDS, only after City and Vendor are in agreement on the method of masking approach.
- K. Vendor must provide the City with monthly trip data in .csv format containing at a minimum the following information: trip ID, start time, end time, start location, end location, trip distance.
- L. Vendor understands that all trip data provided to the City is subject to classification pursuant to the Minnesota Data Practices Act. All or part of the data provided may be classified as public information and that, as to public information, the City has the right and obligation to store, distribute, display, analyze, or otherwise publish the data for public use. Before publishing, the City shall apply suitable aggregation or masking to any geolocation or timestamp data to protect user privacy and reduce the risk of reidentification, such as rounding GPS coordinates to 2 decimal places, aggregating trips to street segment or census block, or providing frequency information rather than individually identifiable trips.
- M. Vendor shall not engage in any anti-competitive practices related to other vendors operating in Saint Paul.
- N. Vendor will work with the City to develop and implement a short survey of users to assist the City in evaluating the long-term use of scooters within the City's transportation and recreation plans.
- O. Vendor shall provide the City with up to five unlimited user licenses to aid in system oversight, monitoring quality control, verifying user experience and maintenance standards, validating data, and to aid in the relocation of scooters when necessary.
- P. On a daily basis, Vendor must ensure that scooters are distributed throughout the city in a manner that increases transportation equity as follows:
  - a. A minimum of 30% of the fleet must be distributed throughout Areas of Concentrated Poverty where 50% or more of the residents are people of color (ACP50) as defined by the Metropolitan Council.
  - b. A maximum of 150 scooters operated by Vendor may be distributed within the Downtown Entertainment District as defined in Municipal Code Section 409.02.
- Q. Vendor must allow trips to begin or end at any location within the Service Zone, subject to all other parking requirements in the Agreement.

## **SECTION 7: Insurance.**

Vendor must have insurance of the kind and in the amounts shown below for the duration of the contract. Insurance certificates should state that the City of Saint Paul, its officials, employees, agents and representatives are named as Additional Insureds for General Liability.

- A. General or Business Liability Insurance  
\$10,000,000 per occurrence

\$10,000,000 aggregate  
\$10,000,000 products/completed operations total limit  
**\$10,000,000** personal injury and advertising

Policy must include an “all services, products, or completed operations” endorsement or be written into the policy when appropriate.

B. Workers Compensation and Employer’s Liability

- i. Worker’s Compensation per Minnesota Statute
- ii Employer’s Liability shall have minimum limits of
  - \$500,000 per accident;
  - \$500,000 per employee
  - \$500,000 per disease policy limit.

- iii. Vendors with 10 or few employees who do not have Worker’s Compensation coverage are required to provide the City with a completed “Certificate of Compliance” (State of Minnesota form MN LIC 04) verifying their number of employees and the reason for their exemption.

C. General Insurance Requirements

- i. The policy is to be written on an occurrence basis or as acceptable to the City.  
Certificate of insurance must indicate if the policy is issued on a claims-made or occurrence basis. Agent must state on the certificate if policy includes errors omissions coverage.

**SECTION 8: Compliance with Applicable Law.** Vendor must comply with all federal, state, and local laws, and all applicable rules, regulations, and standards established by any agency of such governmental units, insofar as they related to the Vendor’s performance of the provisions of this Agreement.

**SECTION 9: Non-Discrimination.** Vendor shall not discriminate in the hiring of any person to perform services under this Agreement based upon race, sex, color, creed, religion, sexual or affectional orientation, age, disability, familial status, marital status, status with respect to public assistance, national origin or ancestry, nor will any such discrimination be practiced in the access to the services provided hereunder.

**SECTION 10: Hold Harmless.** The Vendor shall defend and indemnify the City, its officers, agents, and employees from all claims, actions or suits of any character brought for or on account of any claimed or alleged injuries or damages received by any person or property resulting from any act or omission by any person employed by Vendor in carrying out the terms of this Agreement and by claims brought by third

parties regarding the location, condition, or performance of the scooters being operated within the City of Saint Paul. Vendor's indemnification obligation shall not apply to claims arising out of the City's negligence or misconduct.

**SECTION 11. Conflict of Interest.**

Vendors' acceptance of this agreement indicates compliance with Saint Paul Administrative Code § 24.03: "Except as permitted by law, no city official or employee shall be a party to or have a direct financial interest in any sale, lease, or contract with the City." Vendor affirms that to the best of the Vendor's knowledge this contract does not result in a conflict of interest with any party or entity which may be affected by the terms of this contract.

**SECTION 12. Termination.** The City reserves the right to terminate this Agreement at any time with or without cause. City will give Vendor written notice of the termination delivered electronically or by U.S. Mail, with proof of delivery, addressed to the Contract Administrator at the address listed in Section 15 below. Vendor will have fifteen calendar days from receipt of notice to remove all scooters from the City property. Vendor may also terminate this Agreement at any time with or without cause by notifying the Contract Administrator listed in Section 15 below via email. Vendor will have fifteen calendar days from delivery of notice to remove all scooters from City property. In the event that the Agreement is terminated by City or Vendor, the City will not return any portion of the Fees paid to the City.

**SECTION 13: Amendment or Changes to Agreement.** Any changes or amendments to the provisions of this Agreement will be valid only when reduced to writing and duly signed by the parties.

**SECTION 14: Force Majeure.** Vendor will not be liable for any failure to perform under this Agreement caused by severe weather, civil or military emergencies, or acts of legislative or judicial bodies.

**SECTION 15: Contract Administration:** The following individuals are designated as the Contract Administrators, to whom all communications regarding this Agreement should be addressed:

CITY OF SAINT PAUL

Reuben Collins  
800 City Hall  
15 W. Kellogg Blvd.  
Saint Paul, MN 55102  
(651)266-6059  
Reuben.collins@ci.stpaul.mn.us

VENDOR

Kyle Merson-Wi  
450 Mission Street, Suite 400  
San Francisco, CA 94105  
Kylem@spin.pm

**SECTION 16: Assignment.** This Agreement may not be assigned or transferred without the written consent of the City and any attempt to do so will be void.

**SECTION 17. Entire Agreement.** It is understood and agreed that the entire Agreement supersedes all oral agreements and negotiations between the parties relating to the subject matters hereof. The Agreement shall be interpreted and construed according to the laws of the State of Minnesota.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement, the day and year first above written.

**For the City:**

\_\_\_\_\_

Mayor

\_\_\_\_\_  
Director of Public Works

\_\_\_\_\_  
Director of Parks and Recreation

\_\_\_\_\_  
Assistant City Attorney

**For the Vendor:**

By



Skinny Labs, Inc. dba Spin

Euwyn Poon, President