

<b>EARNED REVENUES</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
Ticket Sales	\$25,920.00	\$32,400.00	\$34,560.00	\$36,720.00	\$38,880.00
Rental Income (before split)	\$162,000.00	\$202,500.00	\$216,000.00	\$229,500.00	\$243,000.00
Daily/Hourly Event Rental	\$4,800.00	\$8,000.00	\$10,000.00	\$10,000.00	\$10,000.00
Concessions/Bar	\$45,360.00	\$56,700.00	\$60,480.00	\$64,260.00	\$68,040.00
Educational Programming	\$15,552.00	\$19,440.00	\$20,736.00	\$22,032.00	\$23,328.00
Sponsorships / Donations	\$130,000.00	\$40,000.00	\$43,000.00	\$43,000.00	\$43,000.00
<b>Totals</b>	<b>\$383,632.00</b>	<b>\$359,040.00</b>	<b>\$384,776.00</b>	<b>\$405,512.00</b>	<b>\$426,248.00</b>

<b>OPERATING EXPENSES</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
Rental Box Office Split	\$81,000.00	\$101,250.00	\$108,000.00	\$114,750.00	\$121,500.00
Production Costs	\$30,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$40,000.00
Consumables Inventory	\$19,440.00	\$24,300.00	\$25,920.00	\$27,540.00	\$29,160.00
Educational Expenses	\$6,000.00	\$9,000.00	\$12,000.00	\$15,000.00	\$18,000.00
Administrative/Staff Costs	\$60,000.00	\$80,000.00	\$100,000.00	\$100,000.00	\$100,000.00
Building Operations	\$52,000.00	\$58,000.00	\$62,000.00	\$66,000.00	\$70,000.00
Marketing/Printing	\$28,000.00	\$30,000.00	\$32,000.00	\$34,000.00	\$36,000.00
Technology Upgrades	\$5,000.00	\$7,000.00	\$9,000.00	\$9,000.00	\$9,000.00
<b>Totals</b>	<b>\$281,440.00</b>	<b>\$344,550.00</b>	<b>\$383,920.00</b>	<b>\$401,290.00</b>	<b>\$423,660.00</b>

<b>PROFIT</b>	<b>\$102,192.00</b>	<b>\$14,490.00</b>	<b>\$856.00</b>	<b>\$4,222.00</b>	<b>\$2,588.00</b>
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929 W. 7<sup>th</sup> St.

<b>THEATER PROGRAMMING</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
150 SEATS @ \$18 TIX	60% Capacity	75% Capacity	80% Capacity	85% Capacity	90% Capacity
3 Three Week Productions, 4 Show Weeks	\$19,440.00	\$24,300.00	\$25,920.00	\$27,540.00	\$29,160.00
4 Three Week Productions, 4 Show Weeks	\$25,920.00	\$32,400.00	\$34,560.00	\$36,720.00	\$38,880.00
5 Three Week Productions, 4 Show Weeks	\$32,400.00	\$40,500.00	\$43,200.00	\$45,900.00	\$48,600.00
6 Three Week Productions, 4 Show Weeks	\$38,880.00	\$48,600.00	\$51,840.00	\$55,080.00	\$58,320.00
<b>RENTAL - SPLIT HOUSE</b>					
Assuming 50/50 Split, 12 unfillable weeks	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
150 SEATS @ \$18 TIX, 4 show weeks	60% Capacity	75% Capacity	80% Capacity	85% Capacity	90% Capacity
25 Weeks	\$81,000.00	\$101,250.00	\$108,000.00	\$114,750.00	\$121,500.00
20 Weeks	\$64,800.00	\$81,000.00	\$86,400.00	\$91,800.00	\$97,200.00
15 Weeks	\$48,600.00	\$60,750.00	\$64,800.00	\$123,930.00	\$72,900.00
10 Weeks	\$32,400.00	\$40,500.00	\$43,200.00	\$45,900.00	\$48,600.00
<b>DAILY/ HOURLY RENTAL / OTHER EVENTS</b>					
Daily rentals at \$400 on average	<b>12 YEAR ONE</b>	<b>20 YEAR TWO</b>	<b>25 YEAR THREE</b>	<b>25 YEAR FOUR</b>	<b>25 YEAR FIVE</b>
	\$4,800.00	\$8,000.00	\$10,000.00	\$10,000.00	\$10,000.00
<b>CONCESSIONS/BAR</b>					
Assuming \$4.50 per person per show	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
4 show weeks, 150 seats	60% Capacity	75% Capacity	80% Capacity	85% Capacity	90% Capacity
34 Weeks of shows	\$55,080.00	\$68,850.00	\$73,440.00	\$78,030.00	\$82,620.00
32 Weeks of shows	\$51,840.00	\$64,800.00	\$69,120.00	\$73,440.00	\$77,760.00
30 Weeks of shows	\$48,600.00	\$60,750.00	\$64,800.00	\$68,850.00	\$72,900.00
28 Weeks of shows	\$45,360.00	\$56,700.00	\$60,480.00	\$64,260.00	\$68,040.00
<b>EDUCATIONAL PROGRAMMING</b>					
12 Participants per class, \$180 per class	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
	60% Capacity	75% Capacity	80% Capacity	85% Capacity	90% Capacity
1 per month	\$15,552.00	\$19,440.00	\$20,736.00	\$22,032.00	\$23,328.00
2 per month	\$31,104.00	\$38,880.00	\$41,472.00	\$44,064.00	\$46,656.00
3 per month	\$46,656.00	\$58,320.00	\$62,208.00	\$66,096.00	\$69,984.00
4 per month	\$54,432.00	\$68,040.00	\$72,576.00	\$77,112.00	\$81,648.00

<b>Production Costs</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>	
<i>Total Budget</i>	\$30,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$40,000.00	
Performers	\$10,500.00	\$12,250.00	\$12,250.00	\$12,250.00	\$14,000.00	
Designers	\$7,500.00	\$8,750.00	\$8,750.00	\$8,750.00	\$10,000.00	
Sets and Props	\$6,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$8,000.00	
Costumes	\$3,000.00	\$3,500.00	\$3,500.00	\$3,500.00	\$4,000.00	
Rights	\$3,000.00	\$3,500.00	\$3,500.00	\$3,500.00	\$4,000.00	
<b>Consumables Inventory</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>	
<i>Total Budget</i>	\$19,440.00	\$24,300.00	\$25,920.00	\$27,540.00	\$29,160.00	
Soft Drinks	\$3,888.00	\$4,860.00	\$5,184.00	\$5,508.00	\$5,832.00	
Wine and Beer	\$9,720.00	\$12,150.00	\$12,960.00	\$13,770.00	\$14,580.00	
Pre-packaged Food	\$5,832.00	\$7,290.00	\$7,776.00	\$8,262.00	\$8,748.00	
<b>Admin/Staff Costs</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>	
<i>Total Budget</i>	\$60,000.00	\$80,000.00	\$100,000.00	\$100,000.00	\$100,000.00	
Box Office Staff x1	\$12,000.00	\$12,800.00	\$16,000.00	\$16,000.00	\$16,000.00	
Concessions/Bar x2	\$24,000.00	\$12,800.00	\$16,000.00	\$16,000.00	\$16,000.00	
House Manager x1	\$12,000.00	\$12,800.00	\$16,000.00	\$16,000.00	\$16,000.00	
Technician x1	\$12,000.00	\$12,800.00	\$16,000.00	\$16,000.00	\$16,000.00	
Owners x2	\$0.00	\$16,000.00	\$20,000.00	\$20,000.00	\$20,000.00	
<b>Building Operations</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>	
<i>Total Budget</i>	\$52,000.00	\$58,000.00	\$62,000.00	\$66,000.00	\$70,000.00	
Loan Obligation	\$36,000.00	\$40,600.00	\$43,710.00	\$46,860.00	\$50,050.00	<i>We will escalate our payments.</i>
Utilities	\$5,200.00	\$5,800.00	\$6,200.00	\$6,600.00	\$7,000.00	
Admin Supplies	\$5,200.00	\$5,800.00	\$6,200.00	\$6,600.00	\$7,000.00	
Insurance	\$5,600.00	\$5,800.00	\$5,890.00	\$5,940.00	\$5,950.00	
<b>Marketing/Printing</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>	
<i>Total Budget</i>	\$28,000.00	\$30,000.00	\$32,000.00	\$34,000.00	\$36,000.00	
Online Ads	\$7,000.00	\$7,500.00	\$8,000.00	\$8,500.00	\$9,000.00	
Print Ads	\$2,800.00	\$3,000.00	\$3,200.00	\$3,400.00	\$3,600.00	

Radio	\$8,400.00	\$9,000.00	\$9,600.00	\$10,200.00	\$10,800.00		
Printing	\$2,800.00	\$3,000.00	\$3,200.00	\$3,400.00	\$3,600.00		
Events	\$4,200.00	\$4,500.00	\$4,800.00	\$5,100.00	\$5,400.00		
Website / Software	\$2,800.00	\$3,000.00	\$3,200.00	\$3,400.00	\$3,600.00		

<b>SPONSORSHIPS / DONATIONS</b>	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
Sponsorships	\$30,000.00	\$32,000.00	\$34,000.00	\$34,000.00	\$34,000.00
Donations	\$100,000.00	\$8,000.00	\$9,000.00	\$9,000.00	\$9,000.00
<b>Totals</b>	<b>\$130,000.00</b>	<b>\$40,000.00</b>	<b>\$43,000.00</b>	<b>\$43,000.00</b>	<b>\$43,000.00</b>
	<b>YEAR ONE</b>	<b>YEAR TWO</b>	<b>YEAR THREE</b>	<b>YEAR FOUR</b>	<b>YEAR FIVE</b>
<b>TOTALS</b>	60% Capacity	75% Capacity	80% Capacity	85% Capacity	90% Capacity
Very Conservative Scenario	\$175,872.00	\$221,840.00	\$238,096.00	\$252,352.00	\$266,608.00
Concevative Scenario	\$178,464.00	\$225,080.00	\$241,552.00	\$256,024.00	\$270,496.00
Assertive Scenario	\$181,056.00	\$228,320.00	\$245,008.00	\$314,776.00	\$274,384.00
Very Assertive Scenario	\$175,872.00	\$221,840.00	\$238,096.00	\$252,352.00	\$266,608.00