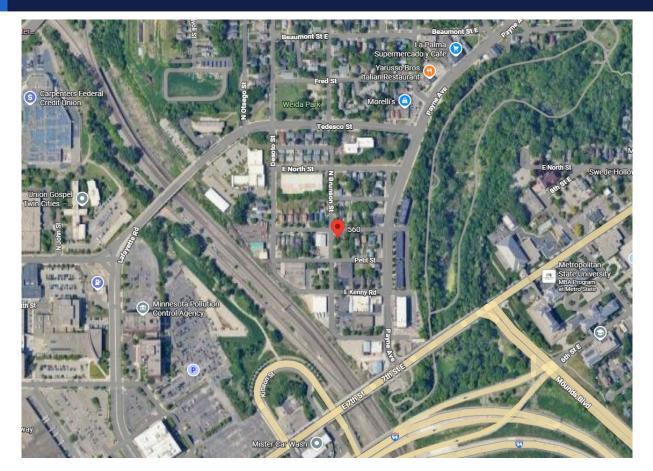


Approving additional dollars for development of 560 Brunson Street





Railroad Island Ward 2 District 5 Payne-Phalen





NE corner of Brunson St and Petit St



Project Summary

- As part of the awards from Inspiring Communities RFP 7, HRA authorized the sale of this lot to Amani and a gross development subsidy of \$1,145,059 (HRA RES PH24-144)
- Amani Construction & Development
 - Local, women & BIPOC owned residential developer and builder
 - 10+ years of experience in affordable and market-rate residential
- 4 townhouses for ownership
 - Each with 3 bedrooms, 2.5 bath, approx. 1,575 s.f. + 2-car garage
 - One structure
 - Sales restricted to households with income at or below 80% AMI

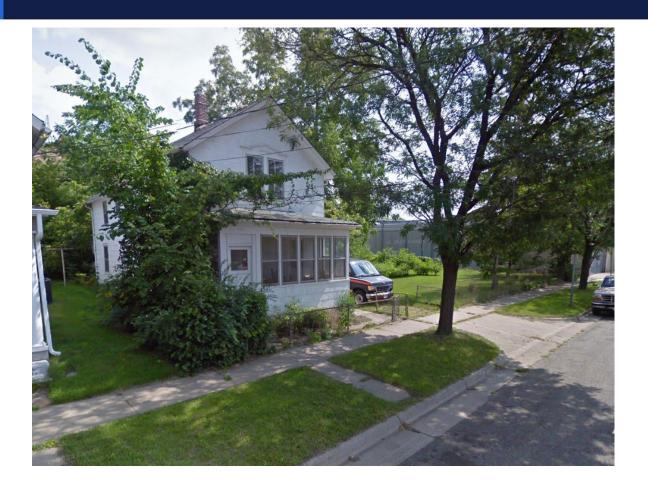




Property History

- HRA acquired the property in 2010
 - Part of a "pooled purchase" of 15 properties from Fannie Mae
 - Single-family house; vacant due to foreclosure
 - \$15,250 federal NSP2 funds
- HRA demolition in 2011
- HRA investment to-date: \$80,993
 - Including: acquisition, transaction costs, demolition, holding (lawn, snow),
 asbestos and lead testing, survey, geotechnical investigation



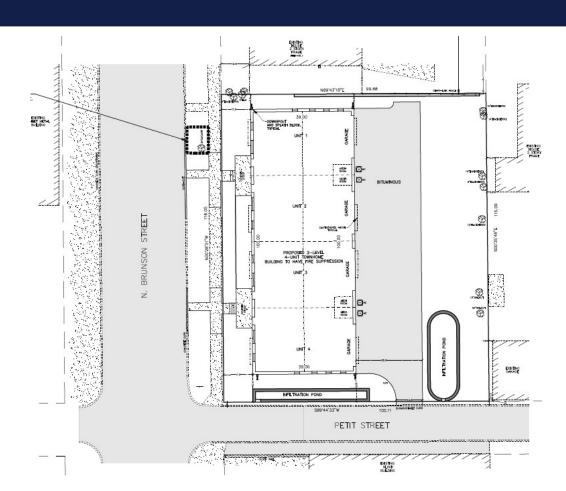


Demolished House



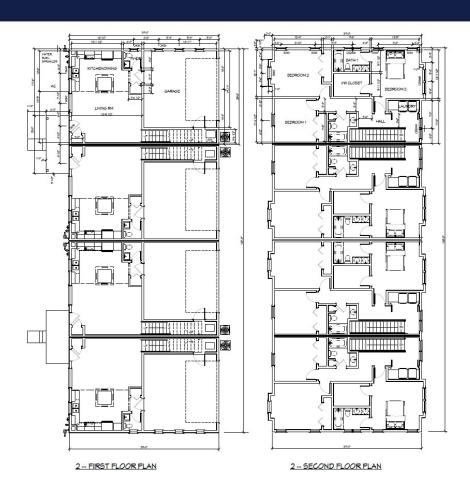
4 Ownership Townhomes





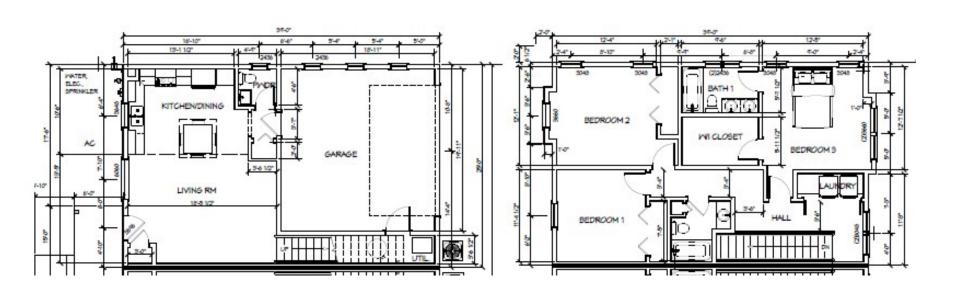
Site Plan





Floor Plans





Typical Unit Plan

LIDA 6/12/21



development cost

	current	HRA 6/12/24
land acquisition	\$ 96,500	\$ 96,500
hard construction cost	\$ 1,851,069	\$ 1,827,654
soft costs	\$ 354,075	\$ 290,177
developer fee	\$ 210,728	<i>\$ 210,728</i>
Total Development Cost	\$ 2,512,372	\$ 2,425,059
Estimated Sales Price	(\$ 1,280,000)	(\$ 1,280,000)
Total Development Gap	\$ 1,232,372	<i>\$ 1,145,059</i>
HRA land contribution	\$ 96,500	\$ 96,500
HRA cash contribution	\$ 1,135,872	\$ 1,048,559
HRA gross subsidy	\$ 1,232,372	<i>\$ 1,145,059</i>
HRA gross subsidy per unit	\$ 308,093	\$ 286,265

curront



Inspiring Communities Finance Structure

Development gap loan terms

- HRA finances the cost of the land
- Note and mortgage for Total Development Gap
- 0% interest
- Forgiven upon sale to an eligible end buyer
- Source of development gap funds: Housing Trust Fund + Mn Housing CHIF



Inspiring Communities Finance Structure (cont.)

Affordability gap loan terms

HRA will provide up to \$40,000 downpayment assistance to each buyer ($4 \times up to$ \$40,000 = up to \$160,000)

- First \$5,000: HRA funds, 0% interest, deferred, forgivable over 5 years
- Next \$22,500: CHIF funds, 0% interest, deferred, due at year 30
- Next \$12,500: HRA funds, 0% interest, deferred, forgivable over 30 years
- Forgiven upon sale to an eligible end buyer



HRA Board Action

- Reconfirm authorization to enter into a development agreement
- Authorize gross development gap contribution (land + cash) in the amount of \$1,232,372 (\$308,093/unit)

The new requested subsidy is \$87,313 increase from previously approved (\$21,828/unit)



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