

### **Example of a New Event with Discount:**

If an event asks for a new event discount – they pay 40% of the park rental fees the first year, 60% of the park rental fees the second year and full park rental fees for the third and future years.

### **Lowertown Roots Music Festival**

2012	Year One	\$2000 total less 60% - Paid \$800 (Discount of \$1200)
2013	Year Two	\$2000 total less 40% - Paid \$1200 (Discount of \$800)
2014	Year Three	Paid full fees -\$2000

### **Soft Fees (which could be possibly be waived for an event)**

Use of the park space/space rental fee  
Citywide/Harriet Island Event Coordinator Time

**SEE NEXT PAGE FOR LISTING OF WAIVED/REDUCED FEES**

**Waived or Reduced Park Fees for 2012 & 2013**

EVENT	LOCATION	MONIES PAID	DISCOUNT	OTHER	PARTNERSHIPS
Waterfest	Phalen Park	\$1000	\$500		Partner event with Ramsey County Watershed
Summer Dance	Landmark/Rice	\$2240	\$12,000	*See Below	
Flint Hills Children's Festival	Rice/Landmark Plaza /Hamms Plaza	waived	\$13,000+	Paid hard costs for trash/recycling maintenance only	Partner event with Ordway/Blooming St. Paul
Nature Valley Bike Festival	Rice/Landmark Plaza/Hamms Plaza	waived	\$1500	Paid hard costs for trash/recycling maintenance only	
Winter Carnival	Rice/Landmark Plaza/Hamms Plaza	waived	\$21,000+	Paid hard costs for trash/recycling maintenance only	Partner Event
Cinco de Mayo	Parque de Castillo	waived	\$2000	No hard costs associated with event	
Holiday Lights at Phalen	Phalen Park	waived	\$75,000+		Partner event /Parks Conservancy Funding Source
Bike Walk to Work Day	Rice Park	waived	\$350	No hard costs associated with event	
Music in Mears	Mears Park	\$3300	\$13,200	*See Below	
Back to the 50's Car Display	Mears Park	waived	\$1500		Partner event with Visit St. Paul
St. Paul Bike Classic	Various Parks throughout the City	waived	\$7500+		Partner event
Northern Spark Festival (2013 only)	Lower Landing Park	waived	\$5000	No hard costs associated with event – one time event	
Rice Park Tree Lighting Ceremony	Rice Park	\$1000	\$2500		Partner event with Visit St. Paul

\*Note: The totals for the multiple weeks/date events would most likely be lower as we would give them some type of discount otherwise the cost would be out reach.