

SAINT PAUL REGIONAL WATER SERVICES

May 13, 2025





Consent Agenda

SAINT PAUL REGIONAL WATER SERVICES

Min 25-23 - Approving the minutes of the April 8, 2025 meeting

RES 25-746 - Approving the Financial Statements for the month of March 2025

RES 25-747 - Pertaining to a Cooperative Agreement between the Board and Ramsey County to share the cost for the reconstruction of a portion of Eustis Street in Saint Paul

RES 25-748 - Pertaining to a Private Water Main Agreement with That Property Place, LLC., to supply water to 1985-11th Avenue East in the city of Maplewood

RES 25-749 - Pertaining to master service agreement with Advanced Utility Systems to implement software upgrades, add-ons, and enhancements to the Board's customer information and billing system





RES 25-750 - Pertaining to the Board of Water Commissioners Policy: Land Ownership, Surplus Designation, and Disposition.





Background Information

The Board of Water Commissioners ("Board") owns land within Anoka, Dakota, and Ramsey County for the purpose of current and future water utility operations. Over the past fifty years, the Board has deemed land surplus and sold the land based on staff recommendations that the land did not serve a current or future purpose for the utility.

A policy regarding land and surplus land sales was proposed and followed by the Board in 1996, but this policy had not been officially adopted by the Board by resolution. Staff has updated this previous policy based on input from the current Board resulting in a written policy before the Board for consideration and/or adoption by resolution.

PROPOSED POLICY

Board of Water Commissioners Policy: Land Ownership, Surplus Designation, and Disposition

- I. Land Ownership Records and Titling
- II. Surplus Land Identification and Designation
- Not Surplus
- Surplus Available for Sale
- Surplus Unavailable for Sale
- III. Revenue Generation for Non-Sale Properties
- IV. Surplus Land Sale Process
- V. Oversight and Amendments

Discussion Item Strategic Plan



Mission Statement

To provide high-quality water and exceptional service to all in our communities.

To provide reliable, quality water and services at a reasonable cost.

Vision Statement

To make water accessible and affordable for all in our communities by strengthening infrastructure resilience, implementing sustainable practices, and adapting to evolving challenges—ensuring a lasting legacy of water for generations to come.

To be a regional and national water industry leader emphasizing quality product, services and cost containment.



INDUSTRY TRENDS



Aging Infrastructure

Water system infrastructure across the country is outdated and in need of replacement or repair. Delays in addressing these needs increase the risk of failures and service disruptions. Ongoing investment in infrastructure renewal is critical to maintaining reliability and safety.



Regulatory Pressures

Regulations around water quality, safety, and reporting continue to expand, often without funding which creates financial and operational strain. Engagement in State and Federal rulemaking is essential to help shape effective regulations.



Financial Challenges

Water use is declining, but infrastructure and service costs are rising. This mismatch creates pressure to raise rates, which must be justified through transparent decision-making, cost control, and efficient operations. Accessing outside funding sources will also be key.



Evolving Customer Expectations

Today's customers expect more than just reliable water - they want clear communication, fast service, and transparency around quality and environmental impact. Meeting these expectations requires better customer service tools and more responsive engagement.



Workforce Changes

Many experienced water industry employees have already or will be retiring soon. Replacing them is difficult due to competition for talent and changing career expectations. Utilities must attract and train the next generation of professionals to ensure continuity and innovation.



Technology and Innovation

New technologies are helping utilities monitor systems, treat water more effectively, and extend infrastructure life. Embracing innovation supports better service and cost savings - but also requires investment and skilled staff to implement.



Energy Costs and Environmental Demands

Energy is a major utility expense, and prices continue to fluctuate. At the same time, utilities are under pressure to reduce emissions and use energy more efficiently. Improving energy performance is essential for both cost control and sustainability.

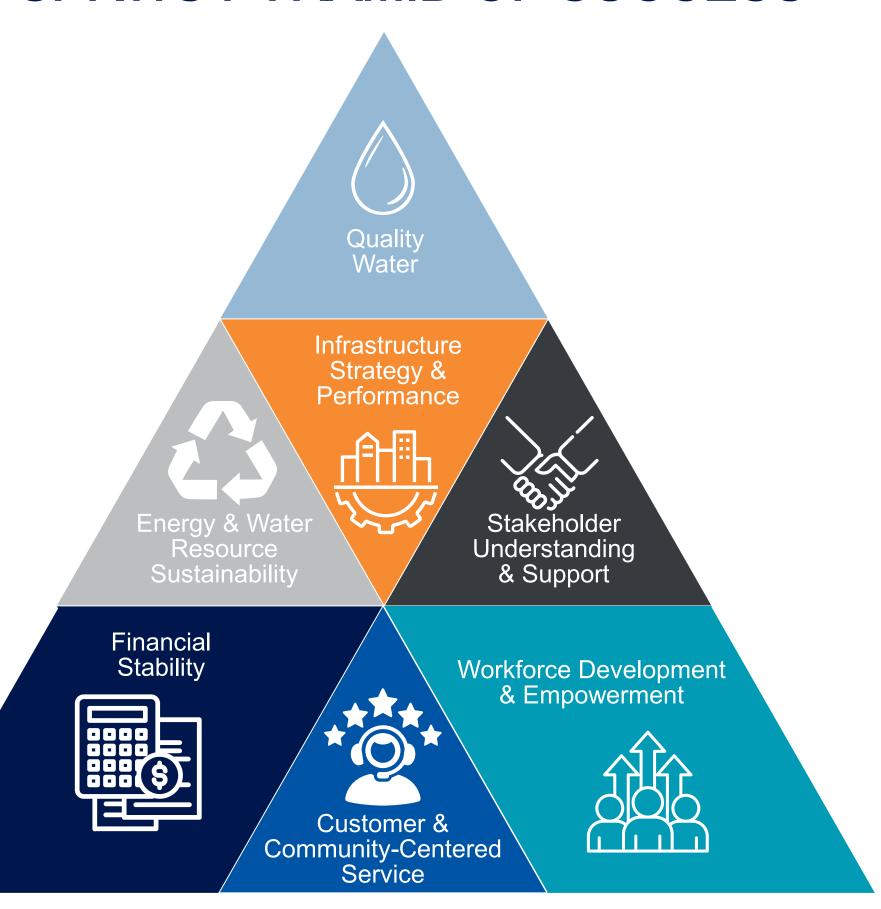


Resilience and Security

Utilities face increasing risks from climate change, public health emergencies, and cyber threats. As systems become more digital and interconnected, protecting against digital disruptions is critical. Strengthening emergency preparedness, cybersecurity, infrastructure resilience, and staff training helps ensure safe, reliable service and protects both employees and customers.

GUIDING PRINCIPLES TO ACHIEVING OUR MISSION

SPRWS PYRAMID OF SUCCESS

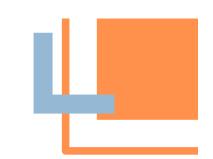


SAINT PAUL REGIONAL WATER SERVICES VALUES

Equity Innovation Resilience

Surrounding and supporting these guiding principles are the core values that define how we approach our work. These values shape our culture and decision-making, ensuring that we lead with purpose and integrity:

- Equity ensures that all communities especially those historically underserved have fair and inclusive access to safe, clean drinking water.
- Innovation drives us to embrace new technologies, modernize our systems, and develop smarter solutions for a changing world.
- Resilience empowers us to anticipate and adapt to environmental, operational, and economic challenges, maintaining reliable service through uncertainty.



Customer and Community - Centered Service

We are committed to understanding and meeting the diverse needs of our customers. People differ in how they communicate, manage payments, and navigate affordability challenges. By fostering inclusive engagement, offering accessible service options, and prioritizing clear, two-way communication, we aim to build trust and ensure equitable access to essential water services for all.

Beyond customer service, we recognize our broader role as a community partner. Our role includes supporting the region's long-term economic, social, and environmental well-being. By investing in local hiring and prioritizing spending with local and diverse suppliers, we help keep resources in the community and support inclusive growth.





Implement
New
Methods for
Customer
Feedback
and Input

Develop and Utilize a

Customer Experience Guide
to Elevate Service at all
Customer Touch Points

Launch a

Customer Contact Campaign
to Improve the Availability and
Accuracy of Customer Contact
Information to Assist in Better
Communication

Roll Out
Automated
Metering
Infrastructure
(AMI)
to Catch and
Minimize Leaks
on Customer
Infrastructure

Expand
Awareness and
Use of the New
Customer
Portal
including
Auto Pay
&
E-Billing
Services

Automated
Metering
Infrastructure
Allows for
Leak
Forgiveness
and Monthly
Billing
in the Future

Continue to
Advocate for
and Fund LowIncome
Assistance
Program:
Water Works

Increase
Program
Awareness,
Usability, and
Participation

Workforce Development and Employee Empowerment

We believe in fostering a workplace where all employees can thrive and contribute meaningfully to SPRWS's mission. Over the past decade, we have experienced a significant loss of institutional knowledge due to retirements. About 40% of our current staff have worked at SPRWS for less than five years. While this presents challenges as we rebuild knowledge, this shift presents a unique opportunity to thoroughly review and evaluate the ways in which we operate to ensure our practices and processes align with current and future needs. By creating a supportive and inclusive work environment that values diversity, promotes collaboration, and

encourages work-life balance, we aim to attract, retain, and develop a talented workforce capable of meeting the

needs of the water industry now and into the future.

Continue to Prioritize and Build a Welcoming & Inclusive Culture

Build Upon
Efforts Aimed at
Local and
Diverse
Recruitment
to Ensure
Workforce
Reflects Our
Communities

Enhance
Evaluation
and
Feedback
Structures
to Support
Continuous
Growth for All
Employees

Invest in

Development
Opportunities
including Skill Building,
Cross Training,
Mentorship, and
Succession Planning





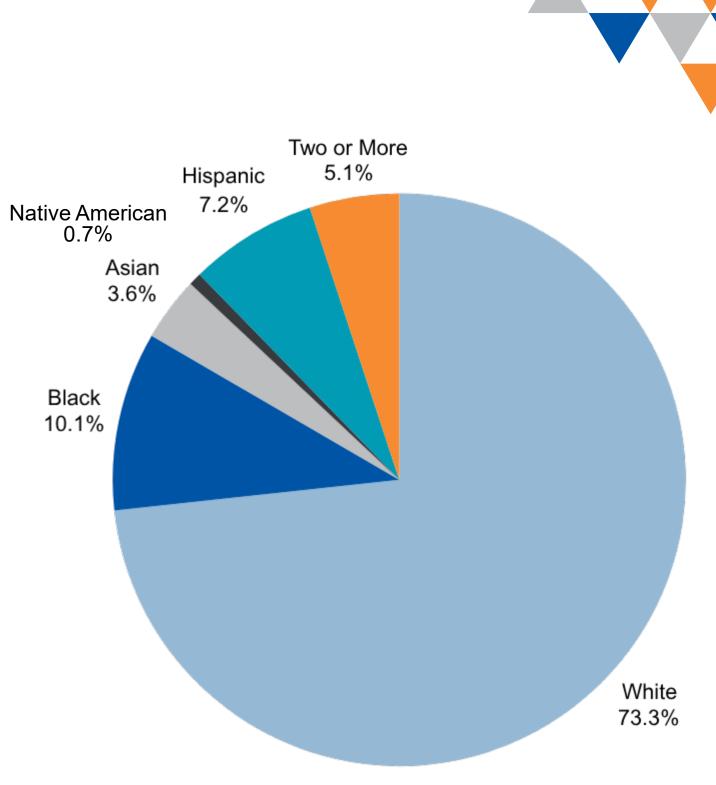
EMPLOYEES BY THE #s







6-10 11-15 16-20 21-25 26-30 31-35



Financial Stability

SPRWS is committed to leveraging technology and data-driven insights to optimize operational efficiency and financial sustainability. By integrating solutions like Automated Metering Infrastructure (AMI) and advanced asset management systems, we will enhance service reliability, reduce water loss, and modernize infrastructure. Data will guide us in making informed investment decisions, ensuring resources are allocated effectively for maximum impact. As part of our financial strategy, we are committed to maintaining our Triple-A bond rating by closely monitoring key industry financial indicators tied to utility stability, debt management, and long-term solvency. Through strategic planning and smart investments, we will deliver high-quality water services while maintaining affordability, fiscal strength, and long-term sustainability.

Focus on
Stronger
Asset
Management
to Support Data
Driven
Investments.
This Includes a
New System,
New Role, and
Formalized
Asset
Management
Plan

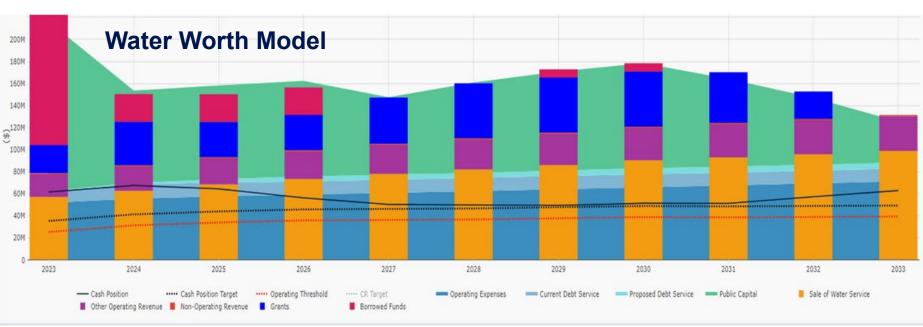


Continue to Enhance and Roll Out
Long-Term Financial Plans Utilizing
Water Worth Modeling
to Make Strategic Financial Decisions

Build Additional Transparency and Involvement in the **Budgeting Process**

Research and Advocate for External Funding Sources to Minimize Reliance on Rate Increases





Infrastructure Strategy and Performance

SPRWS is committed to maintaining a resilient and efficient water system through strategic infrastructure planning, investment, and performance management. Central to this commitment is the annual update of the 10-Year Capital Improvement Plan (CIP), which serves as a comprehensive roadmap for maintaining, upgrading, and replacing the utility's infrastructure assets.

Future updates will increasingly emphasize lifecycle cost analysis, risk-based decision-making, and the integration of new technologies to improve operational efficiency and service reliability. We will also place greater emphasis on identifying the long-term financial impacts of capital projects and aligning them with broader strategic goals. By proactively investing in data-driven planning and asset management, SPRWS is building a stronger foundation to support a sustainable, adaptive, and high-performing water utility for decades to come.

CAPITAL ASSET SUMMARY

SUMMARY

Pump Stations Fleet

Water Treatment Plant

\$4.3 B

Estimated Asset Value

Distribution Pipe Network

Clearly
Communicate and
Gain Support for
Necessary Rate
Impacts
to Address Aging
Infrastructure

Continue to Build
Out a Further
Informed
10-Year Capital
Investment Plan
(CIP)

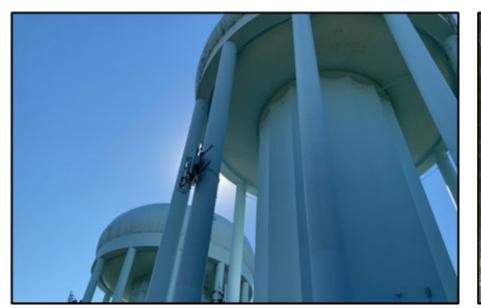
Align
Infrastructure
Projects with
Key
Performance
Indicators
(KPIs)

Enhance Water
Audit Methods to
Identify and
Address
Increases in
Non-Revenue
Water (NRW)

Further Refine
Capital Spending
Prioritization
Model
to Invest Limited
Funding
Strategically

Successfully Increase Capital Spending and Deliver a variety of Projects Including:

McCarrons Treatment Plant Upgrade
Lead Free SPRWS
Meter System Renewal





Energy and Water Resource Sustainability

In the water industry, sustainability is more than a goal - it is a guiding principle that shapes every aspect of responsible utility management. As the impacts of climate change intensify, infrastructure ages, and natural resources face increasing pressure, utilities must act with foresight and environmental responsibility. For Saint Paul Regional Water Services, this means embedding sustainability into every operational and planning decision we make.

From protecting our source water and reducing system losses to improving energy efficiency and exploring renewable energy options, SPRWS is committed to managing resources in a way that safeguards the environment, strengthens system resilience, and ensures long-term reliability for the communities we serve. By applying an environmental lens to our daily work and strategic direction, we aim to lead with innovation, protect future water supply needs, and support regional efforts to preserve Minnesota's water resources for generations to come.



Protect Water Appropriations for Existing and Future SPRWS Customers

Further Expand the Use of Renewal Energy Sources

Utilize

Energy Audits and Pump Studies

to Make Informed Operational

Decisions Aimed at

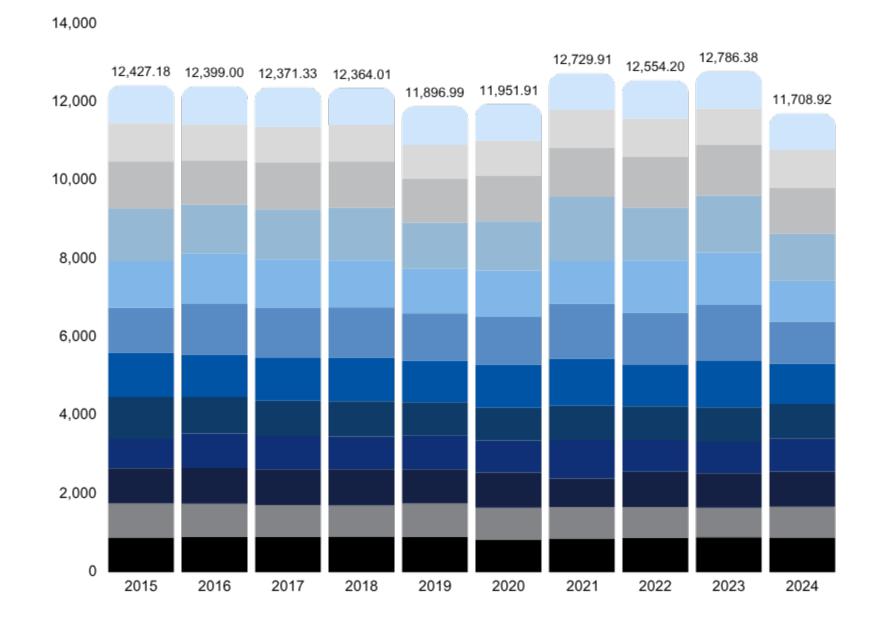
Greater Efficiency

Build Upon Relationships with Local Organizations to Enhance Watershed Protection

Utilize Emerging Technology to Reduce Water Loss

WATER CONSUMPTION HISTORY





PUMPING 14,745 MILLION GALLONS PER YEAR

40
MILLION GALLONS
PER DAY

16% NON-REVENUE WATER C O N S U M P T I O N

12,345

MILLION GALLONS PER YEAR

76.3

GALLONS PER CAPITA PER DAY

INITIAL EXPANSION CONSIDERATIONS

112 PLANT CAPACTY (MGD)



PLANTCAPACITY
(MGD)













Stakeholder Engagement and Support

Saint Paul Regional Water Services is committed to being more than a utility provider - we strive to serve as a pillar of the community, contributing to the social, economic, and environmental health of the region. As we look toward 2030, our ability to deliver safe, reliable water will depend not only on technical skills but also on the strength of our relationships with the public, our partners, and the institutions we work alongside. Building stakeholder understanding and support is critical as we address aging infrastructure, respond to evolving regulatory requirements, and navigate growing public attention on drinking water quality. To earn and sustain trust, SPRWS must be transparent in our decision-making, clear in our communication, and visible in our commitment to community service.

We will continue to invest in outreach, education, and engagement - sharing updates on major projects, highlighting

the essential work of our employees, and creating meaningful opportunities for feedback.

Continue to
Build Social Media Following and
Development of Engaging Content
to Keep Variety of Stakeholders
Informed

Strengthen

Collaboration with Peer Utilities

to Share Knowledge and Drive
Innovation

Renovate the McCarron's Room in the Treatment Plant to Serve as an Interactive Learning Space in Addition to Expanded Tour Options

Enhance Partnership with the
City of Saint Paul to
Improve the Effectiveness of Shared
Workflows and Programs

Build Upon Momentum Around

Branding and Engagement Efforts

to Increase Awareness Across All

Customer Cities

Partner with Local
Agencies and Cities in
the North East Metro to
Evaluate Regional
Water Needs
and Potential for an
Expanded
SPRWS Service Area

Increase Involvement in Political Advocacy to Ensure Utility Needs Are Clearly Understood By Decision Makers



Regulatory Compliance and Quality Water

At SPRWS, ensuring the delivery of clean, safe drinking water is at the heart of our mission. We are dedicated to maintaining the highest standards of water quality while meeting or exceeding all regulatory requirements. Our commitment to regulatory compliance is unwavering, as we continuously monitor and adapt our water quality practices to address emerging challenges such as new contaminants, aging infrastructure, and evolving federal, state, and local regulations. By focusing on reliability, proactive monitoring, and best practices, we aim to provide a consistent and dependable drinking water that serves the needs of our communities today and for generations to come.

Successfully
Transition to the
Upgraded Water
Treatment Plant
and Ensure Continued
Regulatory Compliance

Monitor and Address

Emerging Contaminants
Including PFAs

Achieve and Maintain Full Compliance with the Lead and Copper Rule as we Work to Remove Lead Service Lines

Enhance
Emergency Preparedness
and Response
to Ensure Resiliency

Achieve and Maintain

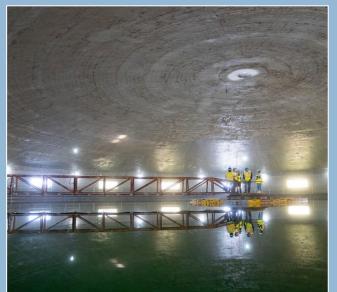
Phase IV Partnership for

Safe Water

in both the Production and

Distribution Divisions

Adopt Advanced
Technologies for Enhanced
Water Quality Monitoring
in the Distribution System











KEYMITIATIVES

CUSTOMER PORTAL









SPRWS is focused on the following areas for growth during this strategic cycle to truly make this project successful:

- Increase Customer Enrollment on the Portal
- Increase Use of Automated Payments
- Increase Utilization of Paperless Billing
- Further Development of Chatbot Functionality

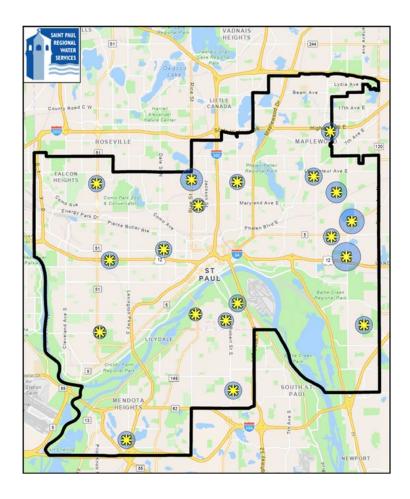
These enhancements will help us better engage with our customers, make interactions more efficient, and ensure the portal continues to evolve as a valuable tool for delivering exceptional service.

Asset Management Lifecycle

ENTERPRISE ASSET MANAGEMENT SYSTEM

This initiative marks a strategic shift toward a more comprehensive use of asset management across SPRWS. As adoption expands organization-wide, asset data will play a critical role in shaping the 10-Year Capital Improvement Plan, tying together KPIs, maintenance schedules, risk assessments, and lifecycle cost analysis.

METER SYSTEM RENEWAL



LEAD FREE SPRWS

~26,0 PHUEST SERVICE LINES \$400



MCCARRONS TREATMENT PLAN















Budget presentation & proposal/questions



BWC approves the budget.



Additional date if needed for the BWC to approve the budget