



Government Leasing and Finance, Inc.

April 3, 2012

**City of St. Paul, MN**

U.S. Bank appreciates this opportunity to present our capabilities for the 2012 Equipment Lease Purchase Series A and B. U.S. Bank enjoys a long standing relationship with the City in a variety of capacities. As a banking partner, we can provide a breadth of services, including lease purchase financing through our subsidiary, U.S. Bancorp Government Leasing and Finance (USBGLF).

We propose the following:

**Interest Rates:**

<b>Customer:</b>	St. Paul						
<b>Lessor:</b>	U.S. Bancorp Government Leasing and Finance, Inc.						
<b>PROPERTY:</b>	Police/Fire vehicles						
<b>EXPIRATION:</b>	May 30, 2012						
<b>LEASE QUOTE:</b>	<b>Amount</b>	<b>Rate</b>	<b>Payments</b>	<b>Factor</b>	<b>Pmts / Year</b>	<b>Term</b>	<b>Adv. / Arr.</b>
	2,700,000.00	1.131%	458,948.48	0.1699809	2	36 Months	Arrears

<b>Customer:</b>	St. Paul						
<b>Lessor:</b>	U.S. Bancorp Government Leasing and Finance, Inc.						
<b>PROPERTY:</b>	Trucks/Snow Plows						
<b>EXPIRATION:</b>	May 30, 2012						
<b>LEASE QUOTE:</b>	<b>Amount</b>	<b>Rate</b>	<b>Payments</b>	<b>Factor</b>	<b>Pmts / Year</b>	<b>Term</b>	<b>Adv. / Arr.</b>
	1,210,000.00	1.716%	92,093.18	0.0761101	2	84 Months	Arrears

**Escrow funding at closing:** All proceeds would be deposited into a *no fee* U.S. Bank escrow account. As vendor payments are required, the City would authorize funding to the vendor. The lease schedules would be structured up front with fixed interest rates and fixed payments over the required terms. Any proceeds remaining in the escrow account would be applied to the next due lease payment or could be used for 2013 purchases. This option would remove the interest rate risk, eliminate the need to index and interest earned in the escrow account would accrue to the benefit of the City. The escrow account would be funded on or about May 1, 2012.

**Related Experience and References:** The USBGLF group has over 70 years of cumulative experience providing lease purchase financing to state and local government entities throughout the U.S. Please see the attached biography and recent closing references for additional details.

**Amortization Schedules:**

<b>Totals</b>	2,700,000.00	2,753,690.87	2,700,000.00	53,690.87	0.00
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<u>Pay #</u>	<u>Date</u>	<u>Beginning Balance</u>	<u>Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Prepayment Balance</u>
1	1-Nov-2012	2,700,000.00	458,948.48	443,679.98	15,268.50	2,324,009.62
2	1-May-2013	2,256,320.02	458,948.48	446,188.99	12,759.49	1,864,434.96
3	1-Nov-2013	1,810,131.03	458,948.48	448,712.19	10,236.29	1,402,261.41
4	1-May-2014	1,361,418.85	458,948.48	451,249.65	7,698.82	937,474.27
5	1-Nov-2014	910,169.19	458,948.48	453,801.47	5,147.01	470,058.75
6	1-May-2015	456,367.72	458,948.48	456,367.72	2,580.76	0.00

<b>Totals</b>	1,210,000.00	1,289,304.46	1,210,000.00	79,304.46	0.00
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<u>Pay #</u>	<u>Date</u>	<u>Beginning Balance</u>	<u>Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Prepayment Balance</u>
1	1-Nov-2012	1,210,000.00	92,093.18	81,711.38	10,381.80	1,162,137.28
2	1-May-2013	1,128,288.62	92,093.18	82,412.46	9,680.72	1,077,252.45
3	1-Nov-2013	1,045,876.16	92,093.18	83,119.56	8,973.62	991,639.30
4	1-May-2014	962,756.61	92,093.18	83,832.72	8,260.45	905,291.60
5	1-Nov-2014	878,923.88	92,093.18	84,552.01	7,541.17	818,203.03
6	1-May-2015	794,371.87	92,093.18	85,277.47	6,815.71	730,367.24
7	1-Nov-2015	709,094.41	92,093.18	86,009.15	6,084.03	641,777.82
8	1-May-2016	623,085.26	92,093.18	86,747.10	5,346.07	552,428.30
9	1-Nov-2016	536,338.16	92,093.18	87,491.39	4,601.78	462,312.17
10	1-May-2017	448,846.76	92,093.18	88,242.07	3,851.11	371,422.83
11	1-Nov-2017	360,604.69	92,093.18	88,999.19	3,093.99	279,753.67
12	1-May-2018	271,605.50	92,093.18	89,762.80	2,330.38	187,297.98
13	1-Nov-2018	181,842.70	92,093.18	90,532.97	1,560.21	94,049.03
14	1-May-2019	91,309.74	92,093.18	91,309.74	783.44	0.00