## VIII. Income and Operating Expense Worksheet

| Annual Total | Market |  | Affordable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Insert Base and Current Years) | Base Year (2019)** |  | Current Year (2021) |  |  |
| Rental Income | \$ |  | \$ 1,510,440 |  |  |
| 1.Gross scheduled rental income (monthly rent in effect on January 1, 2019 times 12) including uncollected rent. | \$ | 2,213,948 |  |  |  |
| 2.Portion Attributable to Vacancy | \$ | $(29,205)$ | \$ $(42,455)$ |  |  |
| Fees (indicate what fee is for): |  |  |  |  |  |
| 3.Late fees | \$ | 6,073 | \$ | 7,272 |  |
| 4.List fees, other than utilities, collected for services \& amenities not included in rent | \$ |  | \$ |  |  |
| 5. Storage Fees | \$ | 17,027 | \$ | 24,530 |  |
| 6. Garage/Parking | \$ | 53,901 | \$ | 76,575 |  |
| 7. Rentable Items Vacancy Loss | \$ | - | \$ | $(33,235)$ |  |
| Other Income (list separately by type)*: |  |  |  |  |  |
| 8. Forfeited S/D | \$ | 15,011 | \$ | 3,877 |  |
| 9. Misc. Other Income | \$ | 6,852 | \$ |  | 8,715 |
| 10. | \$ |  |  | \$ |  |
| Fees for Utilities |  |  |  |  |  |
| 11.Gas | \$ |  | \$ |  |  |
| 12.Electricity | \$ |  | \$ |  |  |
| 13.Water | \$ |  | \$ |  |  |
| 14.Sewer | \$ |  | \$ |  |  |
| 15.Garbage \& Recycling | \$ |  | \$ |  |  |
| Other (list separately by type) |  |  |  |  |  |
| 16. Utility Reim | \$ | 67,631 | \$ | 73,923 |  |


| 17. Cable and Satellite Rev | $\$$ | 1,943 |
| :--- | :--- | :--- |
|  | $\$ \quad \mathbf{2 , 3 8 2 , 3 8 6}$ | $\$$ |
| 18.Total Income | $\$$ |  |
| (add only lines 1 and 3-17) |  |  |
|  |  | $\mathbf{1 , 6 7 5 , 6 6 0}$ |
|  |  |  |
| *Interest earned by Landlord on Tenant security <br> deposits, other interest or investment income. | extenuating circumstances) |  |


| IX. Operating Expenses Worksheet | Annual Total |  |
| :---: | :---: | :---: |
| (Insert Base and Current Years) | Base Year (2019) | Current Year (2021) |
| 1.Assessments | \$ | \$ |
| 2.Real Property Taxes | \$ 238,823 | \$ 249,982 |
| 3.License Tax/Fee | \$ 45 | \$ 907 |
| 4.Rent Board Registration Fees | \$ | \$ |
| 5.Insurance | \$ 50,956 | \$ 58,498 |
| 6. Accounting | \$ | \$ |
| 7.Legal (explain types of legal expenses) | \$ 144 | \$ 153 |
| 8. Manager /Management Services | \$ 156,221 | \$ 169,432 |
| 9. Security | \$ - | \$ 699 |
| 10. Office Supplies | \$ 1,945 | \$ 2,513 |
| 12.Normal Repairs | \$ 933 | \$ 2,003 |
| 13.Owner-Performed Labor | \$ | \$ |
| 14.Plumbing Maintenance | \$ 1,727 | \$ 4,481 |
| 15.Pool Maintenance | \$ | \$ |
| 16.Landscape Maintenance | \$ 4,283 | 5,399 |
| 17.Other Maintenance | \$ 59,157 | \$ 68,045 |
| 18. Parking Lot/Street Maintenance | \$ 83 | \$ 88 |
| 19. Gas (separately metered only) | \$ 12,063 | \$ 13,634 |


| 20. Electricity (separately metered only) | \$ | 65,130 | \$ | 77,008 |
| :---: | :---: | :---: | :---: | :---: |
| 21.Water | \$ | 30,973 | \$ | 36,912 |
| 22. Sewer |  | With Water |  | With Water |
| 23.Amortized portion of Capital Expense [from page ; column (i)] | \$ | 900 | \$ | 4,241 |
| Other (list separately by type): |  |  |  |  |
| 24.Vandalism Repairs |  | \$ |  | \$ |
| 25.Uninsured Damages | \$ | 1,750 | \$ | 20,209 |
| 26. Misc. Exp | \$ | 55,366 | \$ | 82,439 |
| Additional operating expense items can be listed for this worksheet using separate page(s) as needed. |  |  |  |  |
| 27.Total Operating Expenses | \$ | 680,497 | \$ | 796,644 |


|  | Base Year (2019) |  | Current Year (2021) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 2,382,386 | \$ | 1,675,660 |
| 1. Proposed Adjusted/Total Income* |  |  |  |  |
| 2.Operating Expenses | \$ | 680,497 | \$ | 796,644 |
| 3.Net Operating Income |  |  |  |  |
| (Income - Operating Expenses): | \$ | 1,701,889 | \$ | 879,016 |

4.CPI
5. [Annual Average CPI]

## 5.Percent Annual Increase in CPI 6.05\%

## Base Year to Current Year

[Current Year Annual Average CPI -
Base Year Annual Average CPI divided by
Base Year Annual Average CPI]

## 6.Fair Net Annual Operating Income =

## Base Year Net Operating \$

Income Adjusted by CPI
Increase
[Line 3 Base Year + Line 5 percent]
$\$$
1,804,853.15

## 7.Fair Net Annual Operating Income \$

## Minus Current Net Operating Income =

Allowable Rent Increase
[Line 3 Current Year - Line 6]
8.Allowable Rent Increase/Unit/Month \$
(Line 7 divided by Number of Units divided by 12 months)

