## VIII. Income and Operating Expense Worksheet

| Annual Total | Affordable Rent \& Expenses |  | Affordable Rent \& Expenses |  | removed vacancy amount of $\$ 5,360$ that was in current year due to an accounting change, offset in Other Misc. Income, no impact to total income <br> removed vacancy amount of $\$ 27,875$ that was in current year due to an accounting change, offset in Other Misc. Income, no impact to total income <br> removed offset to vacancy amount of $(\$ 33,235)$ that was in current year due to an accounting change, offset in Garage/Parking Income and Storage Income, no impact to total income |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Insert Base and Current Years) | Base Year (2019)** |  | Current Year (2021) |  |  |
| Rental Income | \$ |  |  |  |  |
| 1.Gross scheduled rental income (monthly rent in effect on January 1, 2019 times 12) including uncollected rent. | \$ | 1,428,095 | \$ | 1,510,440 |  |
| 2.Portion Attributable to Vacancy | \$ | $(25,001)$ | \$ | $(42,455)$ |  |
| Fees (indicate what fee is for): |  |  |  |  |  |
| 3.Late fees | \$ | 6,073 | \$ | 7,272 |  |
| 4.List fees, other than utilities, collected for services \& amenities not included in rent | \$ |  |  | \$ |  |
| 5. Storage Fees | \$ | 17,027 | \$ | 19,170 |  |
| 6. Garage/Parking | \$ | 53,901 | \$ | 48,700 |  |
| 7. Rentable Items Vacancy Loss | \$ | - |  | - |  |
| Other Income (list separately by type)*: |  |  |  |  |  |
| 8. Forfeited S/D | \$ | 15,011 | \$ | 3,877 |  |
| 9. Misc. Other Income | \$ | 6,852 | \$ |  |  |
| 10. | \$ |  |  | \$ |  |
| Fees for Utilities |  |  |  |  |  |
| 11.Gas | \$ |  |  | \$ |  |
| 12.Electricity | \$ |  |  | \$ |  |
| 13.Water | \$ |  |  | \$ |  |
| 14.Sewer | \$ |  |  | \$ |  |
| 15.Garbage \& Recycling | \$ |  |  | \$ |  |
| Other (list separately by type) |  |  |  |  |  |
| 16. Utility Reim | \$ | 67,631 | \$ | 73,923 |  |
| 17. Cable and Satellite Rev | \$ | 1,943 | \$ | 3,564 |  |


|  |  |  |
| :--- | :--- | :--- |
| 18.Total Income | $\$$ | $\mathbf{1 , 5 9 6 , 5 3 3}$ |
| (add only lines 1 and 3-17) |  |  |
|  |  |  |
|  |  |  |
| *Interest earned by Landlord on Tenant <br> security deposits, other interest or <br> investment income. | **(or an alternative year in the event of <br> extenuating circumstances) |  |


| 1a. Operatiry Lxpertses | Annual Total |  |
| :---: | :---: | :---: |
| (Insert Base and Current Years) | Base Year (2019) | Current Year (2021) |
| 1.Assessments | \$ | \$ |
| 2.Real Property Taxes | \$ 238,823 | \$ 249,982 |
| 3.License Tax/Fee | \$ 45 | \$ 907 |
| 4.Rent Board Registration Fees | \$ | \$ |
| 5.Insurance | \$ 50,956 | \$ 58,498 |
| 6. Accounting | \$ | \$ |
| 7.Legal (explain types of legal expenses) | \$ 144 | \$ 153 |
| 8. Manager /Management Services | \$ 156,221 | \$ 169,432 |
| 9. Security | \$ | \$ 699 |
| 10. Office Supplies | \$ 1,945 | \$ 2,513 |
| 12.Normal Repairs | \$ 933 | \$ 2,003 |
| 13.Owner-Performed Labor | \$ | \$ |
| 14.Plumbing Maintenance | \$ 1,727 | \$ 4,481 |
| 15.Pool Maintenance | \$ | \$ |
| 16.Landscape Maintenance | \$ 4,283 | \$ 5,399 |
| 17.Other Maintenance | \$ 59,157 | \$ 68,045 |
| 18. Parking Lot/Street Maintenance | \$ 83 | \$ 88 |
| 19. Gas (separately metered only) | \$ 12,063 | \$ 13,634 |
| 20. Electricity (separately metered only) | \$ 65,130 | \$ 77,008 |
| 21.Water | \$ 30,973 | \$ 36,912 |
| 22. Sewer | With Water | With Water |


| 23.Amortized portion of Capital Expense [from page ; column (i) ] | \$ | 900 | \$ | 4,241 | $\$ 13,021$ Major repairs amortized over 5 years: $\$ 9,348$ for Equipment safety to relocate entry and access systems, $\$ 3,673$ computer hardware, software licenses, cloud and portal services; \$8,236 Building/Grounds amortized over 10 years: \$4,155 Duct HVAC cleaning, $\$ 4,091$ Building doors locks and keys |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other (list separately by type): |  |  |  |  |  |
| 24.Vandalism Repairs |  | \$ |  | \$ | Water damage of $\$ 14,474$, Building damage by resident vehicle of $\$ 4,500$, and Front door glass breakage of $\$ 1,234$ primary drivers of $\$ 27,073$ increase related to Telephone addition of long distance service of $\$ 10,881$, Unit Turnover of $\$ 4,565$, and Refuse Removal of \$3,292 |
| 25.Uninsured Damages | \$ | 1,750 | \$ | 20,209 |  |
| 26. Misc. Exp | \$ | 55,366 | \$ | 82,439 |  |
| Additional operating expense items can be listed for this worksheet using separate |  |  |  |  |  |
| 27.tOTAL OPERATING EXPENSES | \$ | 680,497 | \$ | 796,644 |  |



## [Annual Average CPI

6.05\%

## 5.Percent Annual Increase in CPI 6.05\%

## Base Year to Current Year

Current Year Annual Average CPI -
Base Year Annual Average CPI divided by
Base Year Annual Average CPI]
6.Fair Net Annual Operating Income =

Base Year Net Operating \$
Income Adjusted by CPI
Increase
[Line 3 Base Year + Line 5 percent]
$\$$
971,455.54
7.Fair Net Annual Operating Income \$

Minus Current Net Operating Income $=$
Allowable Rent Increase
[Line 3 Current Year - Line 6]
$\$$
92,439.99
8.Allowable Rent Increase/Unit/Month \$
(Line 7 divided by Number of Units divided by 12 months) $\qquad$

